efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493120003300 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 07-01-2018 , and ending 06-30-2019 D Employer identification number B Check if applicable ESSENTIA HEALTH □ Address change ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number ☐ Amended return Number and street (or P O box if mail is not delivered to street address) Room/suite ☐ Application pending (218) 786-8376 City or town, state or province, country, and ZIP or foreign postal code DULUTH, MN $\,$ 55805 G Gross receipts \$ 398,421,978 Name and address of principal officer H(a) Is this a group return for DAVID HERMAN MD ☐Yes **☑**No subordinates? 502 E 2ND ST H(b) Are all subordinates DULUTH, MN 55805 ☐ Yes ☐No ıncluded? **✓** 501(c)(3) ☐ 501(c)() **◄** (insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW ESSENTIAHEALTH ORG L Year of formation 2003 M State of legal domicile K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities WE ARE CALLED TO MAKE A HEALTHY DIFFERENCE IN PEOPLE'S LIVES Activities & Governance 2 Check this box ► ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 13 4 12 4 Number of independent voting members of the governing body (Part VI, line 1b) . Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 1,887 **6** Total number of volunteers (estimate if necessary) . . . 6 Total unrelated business revenue from Part VIII, column (C), line 12 7a 2,421,016 **b** Net unrelated business taxable income from Form 990-T, line 34 30,660 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . 82,809 19,928 Ravenua 175,684,961 176,481,882 9 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 9,559,891 15,006,353 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 3,835,202 2,712,470 189,162,863 194,220,633 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 28,521 **14** Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 136,180,546 143,083,794 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 43,887,461 39,157,280 180,096,528 182,244,364 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) Revenue less expenses Subtract line 18 from line 12 . 9,066,335 11,976,269 Assets or d Balances Beginning of Current Year End of Year 396,118,323 419,201,264 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 219,150,832 220,446,635 22 Net assets or fund balances Subtract line 21 from line 20 176,967,491 198,754,629 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2020-04-29 Signature of officer Sign Here TRACI MORRIS CHIEF FINANCIAL OFFICER Type or print name and title Print/Type preparer's name Preparer's signature Check 🔲 ıf P00023783 Paid self-employed Firm's name RSM US LLP Firm's EIN ► 42-0714325 Preparer Use Only Firm's address ▶ 227 W 1ST ST STE 700 Phone no (218) 727-5025 DULUTH, MN 558021926 ✓ Yes □ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

| Form | 990 (2018) | | | | | Page 2 | | | | | |
|------|---|------------------------------|----------------------------|-----------------------------|---|------------------------|--|--|--|--|--|
| Pa | rt III Statement | of Program Servi | ce Accomplis | hments | | _ | | | | | |
| | Check If Sche | dule O contains a resp | onse or note to | any line in this Part III . | | 🗹 | | | | | |
| 1 | Briefly describe the o | organization's mission | | | | | | | | | |
| WE A | ARE CALLED TO MAKE | A HEALTHY DIFFERENC | E IN PEOPLE'S | LIVES | | | | | | | |
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| 2 | - | | | vices during the year whi | ich were not listed on | | | | | | |
| | | | | | | 🗌 Yes 🗹 No | | | | | |
| _ | If "Yes," describe these new services on Schedule O Did the organization cease conducting, or make significant changes in how it conducts, any program | | | | | | | | | | |
| 3 | | - : | _ | _ | cts, any program | | | | | | |
| | | | | | | 🗌 Yes 🗹 No | | | | | |
| | If "Yes," describe the | ese changes on Schedu | ile O | | | | | | | | |
| 4 | Section 501(c)(3) an | | ons are required | to report the amount of | argest program services, as meas grants and allocations to others, | | | | | | |
| 4a | (Code |) (Expenses \$ | 70,012,066 | ıncludıng grants of \$ | 3,290) (Revenue \$ | 176,481,882) | | | | | |
| | See Additional Data | | | | | | | | | | |
| | | | | | | | | | | | |
| 4b | (Code |) (Expenses \$ | | including grants of \$ |) (Revenue \$ |) | | | | | |
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| 4c | (Code |) (Expenses \$ | | including grants of \$ |) (Revenue \$ |) | | | | | |
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| | Other pre | ees (Desseyles in California | ula O) | | | | | | | | |
| 4d | (Expenses \$ | ces (Describe in Sched | ule O) luding grants of | ¢ |) (Revenue \$ | 1 | | | | | |
| 4- | Total program serv | | 70,012,0 | • | , (noteliae p | , | | | | | |
| 4e | rotal program serv | но ехренаез в | 70,012,0 | | | Form 990 (2018) | | | | | |

| D- | Charlist of Bassinad Cabadulas | | | rage 3 |
|-----|---|-----|--------|----------|
| Par | tiv Checklist of Required Schedules | | Yes | No. |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | Yes | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? | 2 | Yes | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | No |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II 2 | 4 | Yes | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | No |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | No |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | No |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | No |
| 9 | Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | No |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | No |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable | | | |
| | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI | 11a | Yes | |
| | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | Yes | |
| | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 2 | 11c | Yes | |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 📆 | 11d | Yes | |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏 | 11e | Yes | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | No |
| | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII | 12a | | No |
| | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | Yes | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E | 13 | | No |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | No |
| Ь | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | Yes | |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | No |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | No |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions) | 17 | | No |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | No |
| | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i> | 19 | | No |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | No |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | No |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | No |
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|------|---|-----|-----|---------------|
| Pai | Checklist of Required Schedules (continued) | | | |
| | | | Yes | No |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J | 23 | Yes | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a | 24a | Yes | |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | No |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | No |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | No |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | No |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I | 25b | | No |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II | 26 | | No |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | No |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | No |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | No |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | No |

| | If res, complete schedule L, Parti | 1 1 | |
|----|---|-----|----|
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II | 26 | No |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | No |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) | | |
| a | A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> | 28a | No |
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Nο

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . 🔧

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🕏

Check if Schedule O contains a response or note to any line in this Part V .

Statements Regarding Other IRS Filings and Tax Compliance

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming

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Part V

If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form

Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during

b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

9a Did the sponsoring organization make any taxable distributions under section 4966? . . .

Sponsoring organizations maintaining donor advised funds.

a Initiation fees and capital contributions included on Part VIII, line 12 . . .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

a Is the organization licensed to issue qualified health plans in more than one state?

Enter the amount of reserves the organization is required to maintain by the states in

Section 501(c)(29) qualified nonprofit health insurance issuers.

Section 501(c)(7) organizations. Enter

Section 501(c)(12) organizations. Entera Gross income from members or shareholders .

7h

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9a

9h

12a

13a

14a

14b

15

No

No

Form **990** (2018)

10a

10b

11a

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12b

13b

13c

| Form | 990 (2018) | | | Page 6 | | | | | | |
|----------|---|---------|---------|---------------|--|--|--|--|--|--|
| Pa | Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI | | onse to | lines | | | | | | |
| Se | ection A. Governing Body and Management | | | | | | | | | |
| 1a | Enter the number of voting members of the governing body at the end of the tax year la | 13 | Yes | No | | | | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O | | | | | | | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b | 12 | | | | | | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any othe officer, director, trustee, or key employee? | r 2 | | No | | | | | | |
| 3 | 3 Did the organization delegate control over management duties customarily performed by or under the direct supervisio of officers, directors or trustees, or key employees to a management company or other person? . | | | | | | | | | |
| 4 | 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? . | | | | | | | | | |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? . | 5 | | No | | | | | | |
| 6 | Did the organization have members or stockholders? | 6 | | No | | | | | | |
| | 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? | | | | | | | | | |
| | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? | 7b | Yes | | | | | | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year the following | | | | | | | | | |
| _ | The governing body? | 8a | Yes | | | | | | | |
| ь | Each committee with authority to act on behalf of the governing body? | 8b | Yes | | | | | | | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | No | | | | | | |
| Se | ection B. Policies (This Section B requests information about policies not required by the Internal Reve | nue Cod | | | | | | | | |
| 10- | Did the everywhen have lead showborn hypothes or efficience? | 10a | Yes | No | | | | | | |
| | Did the organization have local chapters, branches, or affiliates? | | | No | | | | | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | | Yes | | | | | | | |
| ь | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | | | | | | | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Yes | | | | | | | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Yes | | | | | | | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done | 12c | Yes | | | | | | | |
| 13 | Did the organization have a written whistleblower policy? | 13 | Yes | | | | | | | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | Yes | | | | | | | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | | | | | | | |
| a | The organization's CEO, Executive Director, or top management official | 15a | Yes | | | | | | | |
| b | Other officers or key employees of the organization | 15b | Yes | | | | | | | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) | | | | | | | | | |
| | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | 16a | | No | | | | | | |
| Ь | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exemptatus with respect to such arrangements? | ot | | | | | | | | |
| | ection C. Disclosure | 16b | | | | | | | | |
| <u> </u> | List the States with which a copy of this Form 990 is required to be filed. | | | | | | | | | |
| | MN | | | | | | | | | |
| 18 | only) available for public inspection. Indicate how you made these available. Check all that apply | | | | | | | | | |
| 10 | ☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O) | | | | | | | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year | | | | | | | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records | | | | | | | | | |

| 101111 330 (2 | 010) | | | | | | | | | | Page / |
|------------------------------|--|--|-----------------------------------|--|---------|--------------|------------------------------|--------|--|--|---|
| Part VII | Compensation of Officer and Independent Contra | | Truste | es, | Key | En | nploy | ees | , Highest Comp | ensated Employ | ees, |
| | Check if Schedule O contains a | response or no | te to an | y line | ≘ ın t | hıs | Part VI | ١. | | | 🗆 |
| Section | A. Officers, Directors, Tru | ıstees, Key E | mploy | ees | , an | d F | lighe | st (| Compensated En | nployees | |
| year . | this table for all persons requir of the organization's current of | | · | | | | | | , , | | • |
| of compensa | tion Enter -0- in columns (D), (if the organization's current key | E), and (F) if no | compe | nsatı | on w | vas į | paid | | - ,, | | |
| • List the who received | organization's five current high direportable compensation (Box and any related organizations | est compensate | d emplo | yees | (oth | ner t | than a | n off | icer, director, truste | e or key employee) | 1 |
| • List all o | of the organization's former office compensation from the organization | | | | | | pensat | ed e | employees who rece | ived more than \$10 | 0,000 |
| | f the organization's former dir e , more than \$10,000 of reportat | | | | | | | | | | e |
| compensated | in the following order individual demployees, and former such p | ersons | | | | | | | | | |
| ☐ Check tl | nis box if neither the organization | n nor any relate | ed organ | nizatio | on co | omp | ensate | d ar | ny current officer, di | rector, or trustee | Т |
| (A) Name and Title | | (B) Average hours per week (list any hours for related | than o | Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | | | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- | (F) Estimated amount of other compensation from the |
| | | organizations below dotted line) | Individual trustee or director | Institutional Trustee | Officer | key employee | Highest compensated employee | Former | 2/1099-MI3C) | (W- 2/1099- MISC) | organization and related organizations |
| See Additiona | al Data Table | | | | | | | | | | |
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MAYO COLLABORATIVE SERVICES

compensation from the organization ▶ 156

PO BOX 4100 ROCHESTER, MN 55903 Page 8

| Section A. Officers, Direct | s, key Lilipioyees, and ilighe | | | | | ıngı | ilest Compensated Employees (Continued) | | | | | |
|---|--|-----------------------------------|---------------------------|----------------|-------------------------|---------------------------|---|---|--|------|--------------------------------|-----------|
| (A) Name and Title | (B) Average hours per week (list any hours | than c | ne b | ox, u n off | t che inles ficer | and a | son | (D) Reportable compensation from the organization (W- | (E) Reportable compensation from related organizations (| | compensation N- from the | |
| | for related organizations below dotted line) | individ or dire | Institutional | Officer | key en | Highes | Former | 2/1099-MISC) | 2/1099-MISC |) | organızat relat organıza | ed |
| | iiile) | Individual trustee or director | ticnal Tr | | key employee | Highest compensatemplovee | - | | | | | |
| | | មិត | Trustee | | | ensated | | | | | | |
| See Additional Data Table | | | | | | | | | | | | |
| | | | | | | | | | | | | |
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| | | | | | | | | | | | | |
| th Sub-Total | | | | | | | | | | | | |
| d Total (add lines 1b and 1c) Total number of individuals (including of reportable compensation from the | but not limited | to thos | | | bove | ►) who | rec | 10,477,176 eived more than \$ | 6,528,41 | .5 | : | 2,155,955 |
| | | | | | | | | | | | Yes | No |
| 3 Did the organization list any former of line 1a? If "Yes," complete Schedule 3 | | | | | | | | | d employee on · · · | 3 | Yes | |
| For any individual listed on line 1a, is organization and related organization individual | the sum of repositions of the sum of repositions of the sum of the | ortable (150,00 | comp 0? <i>If</i> • | ensa "Yes | tion ," <i>c</i> c | and on the complete | other te Sc | compensation fro | m the | 4 | Yes | |
| 5 Did any person listed on line 1a receiv services rendered to the organization | | | | | | | | | dividual for | 5 | 1 | No |
| Section B. Independent Contract | | | | | | | | | | | | |
| Complete this table for your five high- from the organization Report comper | nsation for the c | | | | | | | | on's tax year | npen | | _ |
| | (A) and business addre | ess | | | | | | | (B) cription of services | | Comper | nsation |
| OLAF ANDERSON CONSTRUCTION PO BOX 2766 | | | | | | | | CONSTRUC | CTION SERVICES | | 8 | ,934,792 |
| FARGO, ND 58108 LANDMARK DEVELOPMENT SERVICES | | | | | | | | DEVELOPM | ENT SERVICES | | 8 | ,634,171 |
| 10 W MIFFLIN ST STE 400 MADISON, WI 53703 | | | | | | | | | | | | |
| WEATHERBY LOCUMS INC PO BOX 972633 | | | | | | | PHYSICIAN | COVERAGE | | 7 | ,386,732 | |
| DALLAS, TX 75397 EPIC SYSTEMS CORPORATION | | | | | | | | | SILLING SOFTWARE | | 6 | ,802,782 |
| 1979 MILKY WAY VERONA, WI 53593 | | | | | | | | SUPPORT : | | | | |
| MAYO COLLABORATIVE SERVICES | | | | | | | | LAB SERVI | CES | | 6 | 585 552 |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

6,585,552

LAB SERVICES

| Contributions, Gif and Other Similar | Government grants (co All other contributions, and similar amounts no above | gıfts, grants, | 1e | 3,623 7,640 | - | | | | | | | |
|---|---|----------------|----------|-------------------|-------------|-----------|--------|------------|-----------|-----------|--|--|
| Contribut and Othe | g Noncash contributions included in lines 1a - 1f \$ | | | | | | | | | | | |
| | | | | Busine | ss Code | 19,928 | | | T | | | |
| Program Service Revenue | 2a SUPPORT REVENUE | | | | 541610 | 176,4 | 81,882 | 176,481,88 | 12 | | | |
| Rev | h — | | | | | | | | | | | |
| 3 C | ь — | | | | | | | | | | | |
| kervi | d — | | _ | | | | | | | | | |
| S Lu | e | | _ | | | | | | | | | |
| gra | f All other program se | rvice revenue | | | | | | | | | | |
| Pro | gTotal. Add lines 2a–2 | f | | ▶ 176 | ,481,882 | 2 | | | | | | |
| | 3 Investment income (ir | ncluding divid | ends, ır | nterest, and othe | r | | | | | | | |
| | sımılar amounts) . ` | | • | , | > | 8,054,126 | | | 2,231,045 | 5,823,081 | | |
| | 4 Income from investme | | | | <u>•</u> | | | | | | | |
| | 5 Royalties | (ı) Real | | | <u> </u> | | | | | | | |
| | 6a Gross rents | (I) Real | | (II) Personal | | | | | | | | |
| | b Less rental expenses | | | | | | | | | | | |
| | c Rental income or (loss) | | | | | | | | | | | |
| | d Net rental income oi | r (loss) | | | | | | | | | | |
| | | (ı) Securit | ies | (II) Other | | | | | | | | |
| | 7a Gross amount from sales of assets other than inventory | 211,1 | 53,572 | | | | | | | | | |
| | b Less cost or other basis and sales expenses | | 61,515 | 139,8 | | | | | | | | |
| | C Gain or (loss) | | 92,057 | -139,8 | 330 | 6,952,227 | | | | 6,952,227 | | |
| | d Net gain or (loss) . 8a Gross income from fi | | - | <u> </u> | \dashv | 0,932,227 | | | | 0,932,227 | | |
| Other Revenue | (not including \$ contributions reporte See Part IV, line 18 | d on line 1c) | of | | | | | | | | | |
| Rev | b Less direct expenses | | ь | | - | | | | | | | |
| erl | c Net income or (loss) | from fundrais | ing eve | ents 🕨 | | | | | | | | |
| Oth | 9a Gross income from g See Part IV, line 19 | amıng actıvıtı | J | | | | | | | | | |
| | b Less direct expenses | c | a b | | - | | | | | | | |
| | c Net income or (loss) | | L | es • | | | | | | | | |
| | 10a Gross sales of invent returns and allowanc | ory, less | Ţ | | | | | | | | | |
| | b Less cost of goods s | old | a b | | \dashv | | | | | | | |
| | | | L | om/ * | | | | | | | | |
| | c Net income or (loss) Miscellaneous | | iiivento | Business Code | | | | | | | | |
| | 11aSYSTEM ACCESS/US | SE REVENUE | | 9000 | 999 | 2,420,109 | | | 189,971 | 2,230,138 | | |
| | b SETTLEMENTS | | | 9000 | 999 | 209,616 | | | | 209,616 | | |
| | c ATTORNEY RECORD | REQUEST FEE | ≣S | 9000 | 199 | 69,671 | | | | 69,671 | | |
| | d All other revenue . | | | 13,074 | | | | 13,074 | | | | |
| | an other revenue . | | L | | | 13,074 | | | | 15,074 | | |

2,712,470

176,481,882

194,220,633

e Total. Add lines 11a-11d .

12 Total revenue. See Instructions .

15,297,807 Form **990** (2018)

2,421,016

| Form 990 (2018) | | | | Page 10 |
|---|------------------------|------------------------------|---|-----------------------------------|
| Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all co | lumns All other orga | nizations must comp | lete column (A) | |
| Check if Schedule O contains a response or note to any | line in this Part IX . | <u></u> | | <u> </u> |
| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraisingexpenses |
| Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21 | 3,290 | 3,290 | | |
| 2 Grants and other assistance to domestic individuals. See Part IV, line 22 | | | | |
| 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16. | | | | |
| 4 Benefits paid to or for members | | | | |
| 5 Compensation of current officers, directors, trustees, and key employees | 8,618,438 | 1,576,853 | 7,041,585 | |
| 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | | | | |
| 7 Other salaries and wages | 104,214,013 | 46,453,804 | 57,760,209 | |
| 8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions) | 4,508,454 | 2,127,270 | 2,381,184 | |
| 9 Other employee benefits | 18,061,405 | 7,813,436 | 10,247,969 | |
| 10 Payroll taxes | 7,681,484 | 3,396,889 | 4,284,595 | |
| 11 Fees for services (non-employees) | | | | |
| a Management | | | | |
| b Legal | 497,870 | | 497,870 | |
| c Accounting | 410,754 | | 410,754 | |
| d Lobbying | 290,083 | | 290,083 | |
| e Professional fundraising services See Part IV, line 17 | | | | |
| f Investment management fees | 1,289,583 | | 1,289,583 | |
| g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O) | 16,809,336 | 2,724,047 | 14,085,289 | |
| 12 Advertising and promotion | 743,087 | 449,707 | 293,380 | _ |
| 13 Office expenses | 6,447,775 | 271,858 | 6,175,917 | |
| 14 Information technology | 2,822,056 | 1,257,943 | 1,564,113 | _ |
| 15 Royalties | | | | |
| 16 Occupancy | 847,478 | 377,767 | 469,711 | |
| 17 Travel | 1,319,033 | 555,849 | 763,184 | |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials . | | | | |
| 19 Conferences, conventions, and meetings | 570,921 | 199,601 | 371,320 | |
| 20 Interest | 1,663,884 | 1,662,073 | 1,811 | |
| 21 Payments to affiliates | , , | | · | |
| 22 Depreciation, depletion, and amortization | 1,183,346 | 527,481 | 655,865 | |
| 23 Insurance | | | · | |
| 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O) | | | | |
| a UNRELATED BUSINESS TAX | 45,087 | | 45,087 | |
| b ASSET IMPAIRMENT LOSS | 2,445,636 | | 2,445,636 | |
| c DUES | 700,315 | 296,507 | 403,808 | |
| d SALES TAX | 288,117 | 3,424 | 284,693 | |
| e All other expenses | 782,919 | 314,267 | 468,652 | |
| 25 Total functional expenses. Add lines 1 through 24e | 182,244,364 | 70,012,066 | 112,232,298 | 0 |
| 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation | | | | |
| Check here ▶ ☐ If following SOP 98-2 (ASC 958-720) | | | | |

| | | | | | (A) Beginning of year | | (B) End of year |
|-------|-----|--|--|------------|--------------------------|------------|--------------------|
| | 1 | Cash-non-interest-bearing | | | 5,497,904 | 1 | 5,911,127 |
| | 2 | Savings and temporary cash investments . | | (| 41,808,996 | 2 | 42,948,609 |
| | 3 | Pledges and grants receivable, net | | | | 3 | |
| | 4 | Accounts receivable, net | | | 7,956,976 | 4 | 9,205,454 |
| ts | 5 | Loans and other receivables from current and for trustees, key employees, and highest compensations Part II of Schedule L | nployees Complete | | 5 | | |
| | 6 | Loans and other receivables from other disquali section 4958(f)(1)), persons described in sectio contributing employers and sponsoring organization voluntary employees' beneficiary organizations Part II of Schedule L | (c)(3)(B), and if section 501(c)(9) structions) Complete | | 6 | | |
| ssets | 8 | Inventories for sale or use | | | | 8 | |
| Ř | 9 | Prepaid expenses and deferred charges | | - | 6,232,772 | 9 | 6,301,040 |
| | 10a | Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D | 10a | 12,316,611 | | | |
| | b | Less accumulated depreciation | 10 b | 7,546,497 | 4,713,699 | 10c | 4,770,114 |
| | 11 | Investments—publicly traded securities . | | 78,492 | 11 | 0 | |
| | 12 | Investments—other securities See Part IV, line | 192,790,137 | 12 | 209,026,007 | | |
| | 13 | Investments—program-related See Part IV, line | | 55,672,658 | 13 | 53,227,022 | |
| | 14 | Intangible assets | | | | 14 | |

81.366.689

396.118.323

95,649,010

400,000

16,414,418

24,250,469

82,436,935

219.150.832

176.967.491

176,967,491

396,118,323

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23 24

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31 32

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87,811,891

419.201.264

96,250,933

1,904,510

16,424,673

16,989,170

88,877,349

220.446.635

198.754.629

198,754,629

419,201,264

Form **990** (2018)

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Liabilities 22

Assets or Fund Balances

Net

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31

32

33

34

Form 990 (2018)

| 27 | Organizations that follow SFAS 117 (ASC 958), check here ▶ ✓ and complete lines 27 through 29, and lines 33 and 34. Unrestricted net assets | |
|----|---|--|
| 26 | Total liabilities. Add lines 17 through 25 | |
| 25 | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24) Complete Part X of Schedule D | |
| 24 | Unsecured notes and loans payable to unrelated third parties | |
| 23 | Secured mortgages and notes payable to unrelated third parties | |
| | persons Complete Part II of Schedule L | |
| | key employees, highest compensated employees, and disqualified | |

Other assets See Part IV, line 11

Tax-exempt bond liabilities

Accounts payable and accrued expenses

Deferred revenue

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

Grants payable . . .

Total assets.Add lines 1 through 15 (must equal line 34) . .

Escrow or custodial account liability Complete Part IV of Schedule D

Organizations that do not follow SFAS 117 (ASC 958), check here > and complete lines 30 through 34.

Capital stock or trust principal, or current funds

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Loans and other payables to current and former officers, directors, trustees,

3a

3b

Yes

Yes (2018)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

Additional Data

Software ID:

Software Version:

EIN: 20-0360007

Name: ESSENTIA HEALTH

Form 990 (2018)

Form 990, Part III, Line 4a:

ESSENTIA HEALTH IS ORGANIZED AND SHALL BE OPERATED EXCLUSIVELY FOR CHARITABLE, EDUCATIONAL, SCIENTIFIC, AND RELIGIOUS PURPOSES EXCLUSIVELY FOR THE BENEFIT OF, TO PERFORM THE FUNCTIONS OF, OR TO CARRY OUT THE PURPOSES OF CRITICAL ACCESS GROUP, A MINNESOTA NONPROFIT CORPORATION, BRAINERD LAKES INTEGRATED HEALTH SYSTEM DBA ESSENTIA HEALTH CENTRAL, A MINNESOTA NONPROFIT CORPORATION, ST. MARY'S DULUTH CLINIC HEALTH SYSTEM DBA ESSENTIA HEALTH EAST, A MINNESOTA NONPROFIT CORPORATION, AND INNOVIS HEALTH, LLC DBA ESSENTIA HEALTH WEST, A DELAWARE LIMITED LIABILITY COMPANY AND IN SUPPORT OF CRITICAL ACCESS GROUP, ESSENTIA HEALTH CENTRAL, ESSENTIA HEALTH EAST, AND ESSENTIA HEALTH WEST AND EACH OF THE TAX-EXEMPT ENTITIES IDENTIFIED AS SUPPORTED ORGANIZATIONS IN THEIR ARTICLES OF INCORPORATION ALL OF WHICH ARE ORGANIZATIONS DESCRIBED IN SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE OF 1986 ESSENTIA HEALTH IS AN INTEGRATED HEALTH SYSTEM SERVING PATIENTS IN MINNESOTA, WISCONSIN, NORTH DAKOTA AND IDAHO HEADOUARTERED IN DULUTH, MINNESOTA, ESSENTIA HEALTH COMBINES THE STRENGTHS AND TALENTS OF 14.500 EMPLOYEES, INCLUDING MORE THAN 2,000 PHYSICIANS AND ADVANCED PRACTITIONERS, WHO SERVE ITS PATIENTS AND COMMUNITIES THROUGH THE MISSION OF BEING CALLED TO MAKE A HEALTHY DIFFERENCE IN PEOPLE'S LIVES ESSENTIA HEALTH, WHICH INCLUDES MANY CATHOLIC FACILITIES, IS GUIDED BY THE VALUES OF QUALITY, HOSPITALITY, RESPECT, JOY, JUSTICE, STEWARDSHIP AND TEAMWORK THE ORGANIZATION LIVES OUT ITS MISSION BY HAVING PATIENT-CENTERED FOCUS AT 15 HOSPITALS, OVER 70 CLINICS. SIX LONG-TERM CARE FACILITIES, THREE ASSISTED LIVING FACILITIES, THREE INDEPENDENT LIVING FACILITIES, SIX AMBULANCE SERVICES, AND ONE RESEARCH INSTITUTE ESSENTIA HEALTH PROVIDES SERVICES PREDOMINANTLY IN RURAL COMMUNITIES AND IS COMMITTED TO ELIMINATING GEOGRAPHIC BARRIERS TO CARE MANY OF ESSENTIA HEALTH'S HOSPITALS AND CLINICS ARE LOCATED IN COMMUNITIES THAT ARE FEDERALLY RECOGNIZED AS BEING MEDICALLY UNDERSERVED ESSENTIA HEALTH IS ACCREDITED AS AN ACCOUNTABLE CARE ORGANIZATION BY THE NATIONAL COMMITTEE FOR QUALITY ASSURANCE. THE LEGAL ENTITIES COMPRISING ESSENTIA HEALTH FILE SEPARATE FORM 990'S AT FISCAL YEAR ENDED JUNE 30, 2019, ESSENTIA HEALTH'S CONSOLIDATED TOTAL REVENUE WAS \$2,168,187,000 AND CONSOLIDATED INCOME FROM OPERATIONS WAS \$53,470,000 ESSENTIA HEALTH'S HOSPITALS HAVE A TOTAL OF 1,198 LICENSED BEDS WHICH PROVIDED OVER 189,000 HOSPITAL PATIENT DAYS AND OVER 679,000 OUTPATIENT VISITS DURING THE FISCAL YEAR ENDED JUNE 30, 2019 THE CLINICS HAD OVER 1 7 MILLION ENCOUNTERS DURING THE SAME TIME PERIOD DURING THE FISCAL YEAR ENDED JUNE 30, 2019, ESSENTIA HEALTH PROVIDED TOTAL COMMUNITY BENEFITS OF OVER \$128 MILLION WHICH INCLUDED COSTS OF PROVIDING CHARITY CARE, COSTS IN EXCESS OF MEDICAID PAYMENTS, MEDICAID SURCHARGE, MINNESOTACARE TAX, COMMUNITY SERVICES, HEALTH PROFESSION EDUCATION, RESEARCH, AND CASH AND IN-KIND CONTRIBUTIONS

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless hours per compensation compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

| | for related organizations below dotted line) | individual trustee or director | Institutional Trustee | Officer | key employee | Highest compensated employee | Former | (W- 2/1099- MISC) | (W- 2/1099- MISC) | organization and related organizations |
|----------------------------------|---|-----------------------------------|-----------------------|---------|--------------|------------------------------|--------|----------------------|----------------------|--|
| DAVID GADDIE BOARD CHAIR | 3 00 | × | | х | | | | 45,000 | 0 | 0 |
| LINDA DUNHAM BOARD VICE CHAIR | 3 00 | × | | × | | | | 20,000 | 0 | 0 |
| DEAN AGER BOARD DIRECTOR | 3 00 | × | | | | | | 30,000 | 0 | 0 |
| JAMES ANDERSON | 3 00 | × | | | | | | 39,000 | 0 | 0 |

12,450

20,000

20,000

34,500

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| BOARD DIRECTOR | 1 00 |
|------------------|------|
| JAMES ANDERSON | 3 00 |
| BOARD DIRECTOR | 4 00 |
| CHARLES ALBRECHT | 3 00 |
| BOARD DIRECTOR | 2.00 |

ALAN HODNIK

BOARD DIRECTOR

BOARD DIRECTOR

WALTER LEINO MD

BOARD DIRECTOR

BOARD DIRECTOR

BOARD DIRECTOR

SISTER BEVERLY RAWAY

KEVIN MOUG

SISTER KATHLEEN HOFER

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the

(W- 2/1099-

18,375

1,419,889

508,504

603,955

468,853

(W- 2/1099-

301,796

251,270

0

organization and

45,229

249,916

53,263

54,590

93,908

94,035

for related

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

| | organizations below dotted line) | Individual trustee or director | Institutional Trustee | Officer | key employee | Highest compensated | Former | MISC) | MISC) | related organizations |
|--|--|-----------------------------------|-----------------------|---------|--------------|---------------------|--------|--------|---------|--------------------------|
| THOMAS RUSS MD BOARD DIRECTOR | 3 00 37 00 | × | | | | | | 30,000 | 254,805 | 24,506 |
| KIMBERLEY STOKES BOARD DIRECTOR | 3 00 | × | | | | | | 20,000 | 0 | 0 |
| SISTER CLARE MARIE TRETTEL BOARD DIRECTOR | 3 00 1 00 | Х | | | | | | 0 | 0 | 0 |
| LAURA BOEHLKE-BRAY MD BOARD DIRECTOR THRU 12/19 | 3 00 37 00 | × | | | | | | 10,000 | 208,792 | 16,283 |
| 10FL HAUGEN MD | 3 00 | | | | | | | | | |

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37 00 58 00

2 00 60 00

> 0 00 3 00

57 00 60 00

0 00 60 00

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| BOTTED BIRECTOR |
|---------------------------|
| LAURA BOEHLKE-BRAY MD |
| BOARD DIRECTOR THRU 12/19 |
| JOEL HAUGEN MD |

......

BOARD DIRECTOR THRU 12/19

CHIEF EXECUTIVE OFFICER

CHIEF FINANCIAL OFFICER

CHIEF OPERATING OFFICER - EAST

CHIEF HUMAN RESOURCE OFFICER

CHIEF INFORMATION OFFICER

DAVID HERMAN MD

TRACI MORRIS

BRADLEY BEARD

DENNIS DASSENKO

DIANE DAVIDSON

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Estimated Average Reportable amount of other than one box, unless hours per compensation compensation week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

(W-2/1099-

443,206

509,357

449.391

541,904

468,772

0

(W- 2/1099-

organization and

100,399

50,645

1,264

87,773

97,634

101,700

84,597

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

JODI MANSFIELD

PRESIDENT - CENTRAL

TIMOTHY SAYLER

ANNE STEPHEN MD

ADAM REES

EXECUTIVE VICE PRESIDENT, COO

CHIEF OPERATING OFFICER - WEST

CHIEF MEDICAL OFFICER - EAST

CHIEF POPULATION HEALTH OFFICER

DEBORAH WELLE-POWELL

| CHIEF NURSING OFFICER - CENTRAL 57 00 CHIEF NURSING OFFICER - CENTRAL CHIEF NURSING OFFICER - CENTRAL 57 00 CHIEF NURSING OFFICER - CENTRAL CHIEF NURSING OFFICER - CENTRAL - CENTRA | | organizations below dotted line) | Individual trustee or director | Institutional Trustee | 10 | key employee | Highest compensated employee | Former | MISC) | ``Misc) | related organizations |
|--|-------------------------------------|--|-----------------------------------|-----------------------|----|--------------|---------------------------------|--------|---------|---------|--------------------------|
| CREGORY GLASNER MD | | ••••• | | | | × | | | 0 | 247,539 | 25,470 |
| 57 00 | GREGORY GLASNER MD PRESIDENT - WEST | | | | | × | | | 0 | 645,561 | 106,543 |
| SHEILA HART 60 00 X 379,210 0 82,2 SENIOR VP-INTEGRATED CARE 0 00 | | 0 00 | | | | x | | | 379,210 | 0 | 82,231 |

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| SHEILA HART | 60 00 | | v l | 379,210 | |
|-------------------------------|-------|--|-----|---------|--|
| SENIOR VP-INTEGRATED CARE | 0 00 | | ^ | 3/3,210 | |
| PETER HENRY MD | 3 00 | | | | |
| | ••••• | | x | 731,302 | |
| CHIEF MEDICAL OFFICER | 57 00 | | | · | |
| MICHAEL MAHONEY | 60 00 | | | | |
| | | | x | 303,482 | |
| VICE PRESIDENT, PUBLIC POLICY | 0.00 | | | · ' | |

0 00 60 00

> 0.00 3 00

57 00 3 00

57 00 3 00

57 00 60 00

0 00

for related

| | | l | ı | | | I | 3/9,210 | U | |
|---------------------------|-------|---|---|-----|---|---|---------|----|--|
| SENIOR VP-INTEGRATED CARE | 0 00 | | | | | | , | | |
| PETER HENRY MD | 3 00 | | | | | | | | |
| | | | l | | X | | 731,302 | 0 | |
| CHIEF MEDICAL OFFICER | 57 00 | | | | | | · | | |
| MICHAEL MAHONEY | 60 00 | | | | | | | | |
| | | | l | 1 1 | l | l | 202.402 | ام | |

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless hours per compensation compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

TERESA O'TOOLE

KRISTI SCHMIDT

MICHAEL VAN SCOY MD

PHYSICIAN LEADER

RAJESH PRABHU MD

PHYSICIAN LEADER

MELANIE WILSON

CHIEF LEGAL OFFICER THRU 3/19

......

VIC PRESIDENT, REVENUE SERVICES

......

CHIEF MKTG & COM OFF THRU 1/19

| | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | key employee | Highest compensated employee | Former | (W- 2/1099- MISC) | (Ŵ- 2/1099- MISC) | organization and related organizations |
|--|---|-----------------------------------|-----------------------|--------------|------------------------------|--------|----------------------|----------------------|--|
| RICHARD VETTER MD CHIEF MEDICAL OFFICER - WEST | 3 00 | | | x | | | 0 | 484,198 | 83,797 |
| MARK HAYWARD SENIOR VP, OPERATIONS THRU 7/18 | 3 00 57 00 | | | × | | | 0 | 428,947 | 86,323 |
| JEFFREY KORSMO EVP, OPS & ADMIN THRU 3/18 | 60 00 0 00 | | | × | | | 1,045,271 | 0 | 29,162 |
| TRACY MILAND CHIEF STRATEGY OFFICER THRU 3/18 | 60 00 | | | × | | | 358,747 | 0 | 32,424 |

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150,296

96,410

23,014

54,911

29,092

27,112

0

0

862,395

250,770

379,358

334,329

332,600

| JEFFRET KOKSMO | | | | x | | 1,045,271 | 0 | l |
|----------------------------------|-------|--|--|---|--|-----------|---------|---|
| EVP, OPS & ADMIN THRU 3/18 | 0 00 | | | ^ | | 1,043,271 | 0 | |
| TRACY MILAND | 60 00 | | | < | | 250 747 | 0 | Γ |
| CHIEF STRATEGY OFFICER THRU 3/18 | 0 00 | | | ^ | | 358,747 | U | |
| DANIEL NIKCEVICH MD | 3 00 | | | < | | | 913.042 | Γ |
| PRESIDENT - EAST THRU 7/18 | 57 00 | | | X | | 0 | 913,042 | |
| TERECA O'TOOLE | 60 00 | | | | | | | Γ |

0.00 60 00

0 00 60 00

0 00 60 00

0 00 60 00

0 00

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(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other person is both an officer from the from related week (list compensation and a director/trustee) any hours organization organizations from the

and Independent Contractors

FORMER CHIEF OPERATING OFFICER

FORMER CHIEF MEDICAL OFFICER

PATRICK TWOMEY MD

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

| | for related organizations below dotted line) | Institutional Trustee | Officer | key employee | Highest compensated employee | Former | (W- 2/1099- MISC) | (Ŵ- 2/1099- MISC) | organization and related organizations |
|--|---|-----------------------|---------|--------------|------------------------------|--------|----------------------|----------------------|--|
| MICHAEL WHITCOMB MD PHYSICIAN LEADER | 60 00 | | | | х | | 289,252 | 0 | 44,486 |
| MARTIN SINCLAIR DEPUTY CHIEF LEGAL OFFICER | 60 00 | | | | х | | 283,144 | 0 | 32,745 |

| MICHAEL WHITCOMB MD | 60 00 | | | , , , , , , , , , , , , , , , , , , , | | 200 252 | 0 | |
|--------------------------------|-------|--|--|---------------------------------------|---|---------|---|---|
| PHYSICIAN LEADER | 0 00 | | | ^ | | 289,252 | 0 | |
| MARTIN SINCLAIR | 60 00 | | | v | | 283,144 | 0 | |
| DEPUTY CHIEF LEGAL OFFICER | 0 00 | | | ^ | | 203,144 | 0 | |
| ROBERT NORMAN | 0 00 | | | | V | 565,006 | 0 | |
| FORMER CHIEF FINANCIAL OFFICER | 0.00 | | | | ^ | 303,000 | 0 | l |

| MARTIN SINCLAIR | 60 00 | | | × | | 283.144 | 0 | |
|--------------------------------|-------|--|--|---|---|---------|---|--|
| DEPUTY CHIEF LEGAL OFFICER | 0 00 | | | | | 203,111 |) | |
| ROBERT NORMAN | 0 00 | | | | _ | 565,006 | 0 | |
| FORMER CHIEF FINANCIAL OFFICER | 0 00 | | | | | 363,000 | 0 | |
| | | | | | | | | |

| PEPUTY CHIEF LEGAL OFFICER | 0 00 | | | | | | |
|-------------------------------|------|--|--|---|---------|---|--|
| OBERT NORMAN | 0 00 | | | v | 565,006 | 0 | |
| ORMER CHIEF FINANCIAL OFFICER | 0 00 | | | ۲ | 363,000 | 0 | |
| TEVEN JORGENSEN | 0 00 | | | | | | |

| OBERT NORMAN ORMER CHIEF FINANCIAL OFFICER | 0 00 | | | | x | 565,006 | 0 | 15,930 |
|--|------|--|---|--|-------|---------|---------|--------|
| TEVEN JORGENSEN | 0 00 | | | | x | 0 | 708,125 | 22,380 |
| | | | ı | | 1 ^ 1 | l o | /00,123 | 22,5 |

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57,887

624,273

| | | l | | X | 565,006 | 0 | |
|---------------------------------------|------|---|--|---|---------|---------|--|
| FORMER CHIEF FINANCIAL OFFICER | 0 00 | | | | | | |
| STEVEN JORGENSEN | 0 00 | | | | | | |
| EODMED CHIEF ODEDATING OFFICED - FACT | | | | × | 0 | 708,125 | |

| STEVEN JORGENSEN | 0 00 | | | , | 0 | 708,125 | |
|---------------------------------------|------|--|--|---|---|---------|--|
| FORMER CHIEF OPERATING OFFICER - EAST | 0 00 | | | ^ | 0 | 700,123 | |
| | 0.00 | | | | · | · | |

| FORMER CHIEF OPERATING OFFICER - EAST | 0 00 | | | | | 3 | , 55,125 | |
|---------------------------------------|------|--|--|--|----|---------|----------|--|
| JOHN SMYLIE | 0 00 | | | | | | | |
| | | | | | Ιx | 109 221 | n l | |

0 00 0 00

60 00

| efil | e GR | APHIC pri | t - DO NOT PROCESS As Filed Data - | | | | | | DLN: 93493120003300 | | | |
|-------|----------|------------------------------------|---|-------------------------|---|---------------------------|--|---|---|--|--|--|
| SC | HED | ULE A | | hlic (| harity Status | and Dub | lic Suppo | | OMB No 1545-0047 | | | |
| | m 99 | | A Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a sec 4947(a)(1) nonexempt charitable trust. Attach to Form 990 or Form 990-EZ. | | | | | | 2018 | | | |
| • | | f the Treasury | Þ | ► Go to <u>ı</u> | www.irs.gov/Form9 | | | | Open to Public Inspection | | | |
| Nam | e of tl | nue Service he organiza | tion | | | | | Employer identifica | | | | |
| | NTIA HE | ALIN | | | | | | 20-0360007 | | | | |
| | rt I | | | | s (All organizations | | | ee instructions. | | | | |
| 1 ne | organiz | | • | | it is (For lines 1 throu | • | | A \ / : \ | | | | |
| | | , | | ŕ | ociation of churches d | | | A)(1). | | | | |
| 2 | | | | | (A)(ii). (Attach Sch | , | , , | ··· · | | | | |
| 3 | Ш | · | · | •' | ice organization descri | | | • | | | | |
| 4 | | name, city, | and state | | d in conjunction with a | · | | | · | | | |
| 5 | Ш | | ation operated for th (iv). (Complete Part | | of a college or univers | sity owned or ope | erated by a gove | ernmental unit describ | ped in section 170 | | | |
| 6 | | A federal, s | tate, or local govern | ment or | governmental unit des | crıbed ın sectio ı | 170(b)(1)(A |)(v). | | | | |
| 7 | | | ation that normally r (0(b)(1)(A)(vi). (0 | | substantial part of its Part II) | support from a | governmental ui | nit or from the genera | l public described in | | | |
| 8 | | A communi | ty trust described in | section | 170(b)(1)(A)(vi) (| Complete Part II |) | | | | | |
| 9 | | | | | scribed in 170(b)(1)(e instructions Enter t | | | | ege or university or a | | | |
| 10 | | from activit | ies related to its exe | empt fund ed busine | (1) more than 331/3% tions—subject to cert ess taxable income (les nplete Part III) | aın exceptions, a | nd (2) no more | than 331/3% of its su | pport from gross | | | |
| 11 | | • | • • | • • • | exclusively to test for | public safety Se | e section 509(| a)(4). | | | | |
| 12 | ✓ | more public | ly supported organi | zations de | exclusively for the bei escribed in section 50 the type of supporting | 9(a)(1) or sec | tion 509(a)(2) | . See section 509(a | | | | |
| а | | Type I. A so | supporting organizat | ion opera gularly ap | ted, supervised, or co opoint or elect a major | ntrolled by its su | pported organiz | ation(s), typically by | | | | |
| b | | Type II. A manageme | supporting organiza | ition supe organiza | rvised or controlled in tion vested in the sam | | | | | | | |
| С | ✓ | Type III f | unctionally integra | ated. A su | upporting organization ons) You must comp | | | | ed with, its | | | |
| d | | functionally | integrated The org | janization | . A supporting organiz generally must satisf : IV, Sections A and | y a distribution re | and the second s | | 1.1. | | | |
| e | | Check this | box if the organizati | on receive | ed a written determina ntegrated supporting | ation from the IR | S that it is a Typ | oe I, Type II, Type III | functionally | | | |
| f | Enter | r the number | of supported organ | ızatıons | | | | 4_ | | | | |
| g | | | | | pported organization(s | (iv) Is the orga | | (11) A | (vi) A | | | |
| | (1) N | (i) Name of supported organization | |) EIN | (iii) Type of organization (described on lines 1- 10 above (see instructions)) | in your govern | | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) | | | |
| | | | | | | Yes | No | | | | | |
| (A) I | NNOVIS | S HEALTH LLC | 2611 | 75213 | 3 | Yes | | 48,155,951 | 0 | | | |
| Tota | | | 4 | | | | | 48,155,951 | (| | | |
| | | work Reduc | tion Act Notice, se | e the In | structions for | Cat No 11285 | S | | 00 or 990-EZ) 2018 | | | |

instructions

| rage | _ |
|------|---|
| 170 | |

| oport Schedule for Organizations Described in Sections 170(b)(1)(A)(iv), 170(b)(1)(A)(vi), and 170 |
|--|
| (1)(A)(ix) |
| mplete only if you checked the box on line 5, 7, 8, or 9 of Part I or if the organization failed to qualify under Part |
| If the organization fails to qualify under the tests listed below, please complete Part III.) |

| | III. If the organization fai | | | | | | iy under Part |
|-------------|--|-------------------------|---------------------|-----------------------|-----------------------|----------------------|---------------|
| _ | Section A. Public Support | iis to quality ut | ider the tests his | ted below, pied. | se complete rai | C 111.) | |
| | Calendar year | | I | T | T | | |
| | (or fiscal year beginning in) ▶ | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received (Do not | | | | | | |
| | include any "unusual grant ") | | | | | | |
| 2 | Tax revenues levied for the | | | | | | |
| | organization's benefit and either paid | | | | | | |
| _ | to or expended on its behalf The value of services or facilities | | | | | | |
| 3 | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | | | | | | |
| 5 | The portion of total contributions by | | | | | | |
| 5 | each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included on | | | | | | |
| | line 1 that exceeds 2% of the amount | | | | | | |
| | shown on line 11, column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from | | | | | | |
| | line 4 | | | | | | |
| S | Section B. Total Support | | | | | | |
| | Calendar year | (a)2014 | (b) 2015 | (c)2016 | (d)2017 | (e)2018 | (f)Total |
| | (or fiscal year beginning in) ▶ | (-, | (=,==== | (3,2323 | (-) | (0)2020 | (1).010. |
| 7 | | | | | | | |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties and | | | | | | |
| _ | income from similar sources | | | | | | |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the business is regularly carried on | | | | | | |
| 10 | | | | | | | |
| 10 | loss from the sale of capital assets | | | | | | |
| | (Explain in Part VI) | | | | | | |
| 11 | Total support. Add lines 7 through | | | | | | |
| | 10 | | | | | | |
| 12 | Gross receipts from related activities, e | tc (see instruction | ons) | | | 12 | |
| 13 | First five years. If the Form 990 is for | the organization | s first, second, th | urd, fourth, or fifth | n tax vear as a sec | tion 501(c)(3) org | anization. |
| | check this box and stop here | = | | | | · · · · · · <u>-</u> | _ |
| _ | section C. Computation of Public | | | | | | _ |
| | Public support percentage for 2018 (line | | | column (f)) | | | |
| | | | | column (1)) | | 14 | |
| | Public support percentage for 2017 Sch | | | | | 15 | |
| 16 a | 33 1/3% support test—2018. If the | | | | ne 14 is 33 1/3% o | r more, check this | box |
| | and stop here. The organization qualif | | | | | | ··►□ |
| b | 33 1/3% support test—2017. If the | organization did | not check a box o | on line 13 or 16a, | and line 15 is 33 i | 1/3% or more, chec | k this |
| | box and stop here. The organization | qualifies as a pub | olicly supported or | ganızatıon | | | ▶□ |
| 17 a | 10%-facts-and-circumstances test- | –2018. If the or | ganization did not | check a box on lir | ne 13, 16a, or 16b | , and line 14 | |
| | is 10% or more, and if the organization | | | | | | |
| | in Part VI how the organization meets t | he "facts-and-cir | cumstances" test | The organization | qualifies as a publ | icly supported | |
| | organization | | | | | | ▶ □ |
| Į. | 10%-facts-and-circumstances test | -2017. If the o | rganization did no | ticheck a box on l | ine 13, 16a, 16h | or 17a, and line | |
| 0 | 15 is 10% or more, and if the organiza | | | | | | |
| | Explain in Part VI how the organization | | | | | | |
| | supported organization | | | 5- | 4 | , | ▶□ |
| 10 | Private foundation. If the organization | n did not check : | hov on line 12 1 | 6a 16h 17a or 1 | 7h check this has | and see | F L |
| TΩ | Trivate roundation, if the organization | ii ala not check e | 4 POV OIL HIE TO, T | ou, 100, 1/a, 01 1 | . , D, CHECK HIIS DU) | , unu see | |

| Р | Support Schedule for | | | | | | |
|----------|---|--------------------|---------------------------|-----------------------|---------------------|-------------------|-----------------|
| | (Complete only if you c | | | | | | ler Part II. If |
| - C | the organization fails to ection A. Public Support | quality under t | ne tests listed | pelow, please co | omplete Part II. |) | |
| 30 | Calendar year | | 43.554.5 | | 413.004- | | (0) = |
| | (or fiscal year beginning in) ▶ | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received (Do not include any "unusual grants") | | | | | | |
| 2 | Gross receipts from admissions, | | | | | | |
| _ | merchandise sold or services | | | | | | |
| | performed, or facilities furnished in | | | | | | |
| | any activity that is related to the | | | | | | |
| _ | organization's tax-exempt purpose Gross receipts from activities that are | | | | | | |
| 3 | not an unrelated trade or business | | | | | | |
| | under section 513 | | | | | | |
| 4 | Tax revenues levied for the | | | | | | |
| | organization's benefit and either paid | | | | | | |
| _ | to or expended on its behalf The value of services or facilities | | | | | | |
| 5 | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| 7a | Amounts included on lines 1, 2, and | | | | | | |
| _ | 3 received from disqualified persons | | | | | | |
| b | Amounts included on lines 2 and 3 received from other than disqualified | | | | | | |
| | persons that exceed the greater of | | | | | | |
| | \$5,000 or 1% of the amount on line | | | | | | |
| | 13 for the year | | | | | | |
| C | Add lines 7a and 7b | | | | | | |
| 8 | Public support. (Subtract line 7c | | | | | | |
| | from line 6) | | | | | | |
| 36 | ection B. Total Support Calendar year | | | I | 1 | | 1 |
| | (or fiscal year beginning in) ▶ | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 9 | Amounts from line 6 | | | | | | |
| 10a | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties and | | | | | | |
| b | income from similar sources Unrelated business taxable income | | | | | | |
| D | (less section 511 taxes) from | | | | | | |
| | businesses acquired after June 30, | | | | | | |
| | 1975 | | | | | | |
| C | Add lines 10a and 10b | | | | | | |
| 11 | Net income from unrelated business | | | | | | |
| | activities not included in line 10b, whether or not the business is | | | | | | |
| | regularly carried on | | | | | | |
| 12 | | | | | | | |
| | loss from the sale of capital assets | | | | | | |
| | (Explain in Part VI) | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, and 12) | | | | | | |
| 14 | First five years. If the Form 990 is for | r the organization | ı 's fırst, second, tl | nird, fourth, or fift | :h tax vear as a se | ction 501(c)(3) c | rganization. |
| | check this box and stop here | , | , , | , , | , | (), () | • □ |
| Se | ection C. Computation of Public | Support Perce | ntage | | | | <u> </u> |
| 15 | Public support percentage for 2018 (lin | | | column (f)) | | 15 | |
| 16 | Public support percentage from 2017 S | | | | | 16 | |
| | ection D. Computation of Investi | | | | | 1 1 | |
| <u> </u> | Investment income percentage for 201 | | | line 13, column (f | ·)) | 17 | |
| 18 | Investment income percentage from 2 | • | | , | • • | 18 | |
| | 331/3% support tests—2018. If the | | · | on line 14 and lin | ne 15 is more than | | ne 17 is not |
| | | | | | | | _ |
| | more than 33 1/3%, check this box and s | | | | | | |
| b | 33 1/3% support tests—2017. If the | - | | | • | | _ |
| | not more than 33 1/3%, check this box | and stop here. | The organization | qualifies as a publ | icly supported org | anization | ▶⊔_ |
| 20 | Private foundation. If the organization | on did not check a | box on line 14, 1 | .9a, or 19b, check | this box and see | instructions | ▶ □ |

Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of

Page 4

4c

5a

5b

5c

6

7

8

9a

9b

9с

10a

10b

Schedule A (Form 990 or 990-EZ) 2018

Yes

No

No

No

No

No

No

No

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V)

Schedule A (Form 990 or 990-EZ) 2018

amendment to the organizing document)

complete Part I of Schedule L (Form 990 or 990-EZ)

the organization had excess business holdings)

organization had an interest? If "Yes," provide detail in Part VI.

organization's organizing document?

provide detail in Part VI.

answer line 10b below

6

7

8

10a

Section A. All Supporting Organizations Yes No 1

| Are all of the organization's supported organizations listed by name in the organization's governing documents? | |
|--|---|
| If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, | |
| describe the designation If historic and continuing relationship, explain | 1 |
| Did the everywhere have any supported everywhere that does not have an IBS determination of status under costion 500 | |

| If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, | |
|---|---|
| describe the designation If historic and continuing relationship, explain | 1 |
| Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described | |
| ın section 509(a)(1) or (2) | 2 |
| | |

| | describe the designation If historic and continuing relationship, explain | 1 | Yes | |
|----|---|----|-----|----|
| 2 | Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described | | | |
| | ın section 509(a)(1) or (2) | 2 | Yes | |
| За | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) | | | |
| | below | 3a | | No |

| 3a | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) | | |
|----|--|----|----|
| | below | 3a | No |
| b | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the | | |
| | determination | 3b | |
| c | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? | | |
| | If "Yes," explain in Part VI what controls the organization put in place to ensure such use | 3с | |
| 4- | Was any supported example from not exampled in the United States ("foreign supported example ton")? If "Vos" and if you | | |

| b | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the | | |
|----|--|----|----|
| | determination | 3b | |
| c | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? | | |
| | If "Yes," explain in Part VI what controls the organization put in place to ensure such use | 3с | |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you | | |
| | checked 12a or 12b ın Part I, answer (b) and (c) below | 4a | No |
| b | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported | | |

| | the public support tests under section sos(a)(2) 17 7667 deserves in 1 are 12 milen and non-time organization made the | | |
|----|---|----|----|
| | determination | 3b | |
| С | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? | | |
| | If "Yes," explain in Part VI what controls the organization put in place to ensure such use | 3c | |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you | | |
| | checked 12a or 12b in Part I, answer (b) and (c) below | 4a | No |
| b | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported | | |
| | organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations | 4b | |
| С | Did the organization support any foreign supported organization that does not have an IRS determination under sections | | |
| | 501(c)(3) and 509(a)(1) or (2)? If "Yes." explain in Part VI what controls the organization used to ensure that all support | l | l |

Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by

Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the

than (1) its supported organizations. (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (III) other supporting organizations that also support or benefit one or more of the filing

Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a

Was the organization controlled directly or indirectly at any time during the tax year by one or more disgualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,

Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes,"

to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes

Substitutions only. Was the substitution the result of an event beyond the organization's control?

organization's supported organizations? If "Yes," provide detail in Part VI.

substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)

which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

| Pa | Supporting Organizations (continued) | | | |
|----|--|------------|---------|----|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization? | 11a | | No |
| b | A family member of a person described in (a) above? | 11b | | No |
| | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI | 11c | | No |
| | Section B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint of elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Pa VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | art | | |
| _ | | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization | 2 | | |
| 5 | Section C. Type II Supporting Organizations | | | |
| | , p = | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the | | | |
| | supporting organization was vested in the same persons that controlled or managed the supported organization(s) | 1 | | |
| S | Section D. All Type III Supporting Organizations | | 1 | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? | | | |
| | | 1 | Yes | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s) | | | |
| | | 2 | Yes | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in torganization's investment policies and in directing the use of the organization's income or assets at all times during the toyear? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard | ax | | |
| | | 3 | Yes | |
| S | Section E. Type III Functionally-Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instru | uctions) | | |
| | a The organization satisfied the Activities Test Complete line 2 below | | | |
| | b The organization is the parent of each of its supported organizations Complete line 3 below | | | |
| | The organization supported a governmental entity Describe in Part VI how you supported a government entity (| see instru | ctions) | |
| 2 | Activities Test Answer (a) and (b) below. | , | Yes | No |
| | a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities | d 2a | | |
| | b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement | | | |
| 3 | Parent of Supported Organizations Answer (a) and (b) below. | 2b | | |
| _ | a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each the supported organizations? Provide details in Part VI. | of 3a | Yes | |
| | b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI. the role played by the organization in this regard | 3b | Yes | |
| | | , 55 | | 1 |

| Sched | lule A (Form 990 or 990-EZ) 2018 | | | Page 6 |
|-------|--|------------|----------------|--------------------------------|
| Pai | t V Type III Non-Functionally Integrated 509(a)(3) Supporting O | rgani | zations | |
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifying truinstructions. All other Type III non-functionally integrated supporting organizations. | | | |
| | Section A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3 | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6 and 7 from line 4) | 8 | | |
| | Section B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year) | 1 | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1 b | | |
| С | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other factors (explain in detail in Part VI) | | | |
| 2 | Acquisition indebtedness applicable to non-exempt use assets | 2 | | |
| 3 | Subtract line 2 from line 1d | 3 | | |
| 4 | Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions) | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by 035 | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| | Section C - Distributable Amount | | _ | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 | Enter 85% of line 1 | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3 | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions) | 6 | | |
| 7 | Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions) | | | |

Schedule A (Form 990 or 990-EZ) (2018)

c Remainder Subtract lines 4a and 4b from 4

5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2
If the amount is greater than zero, explain in Part VI

Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI. See instructions.
 Excess distributions carryover to 2019. Add lines.

a Excess from 2014. **b** Excess from 2015. **c** Excess from 2016.

See instructions

d Excess from 2017.e Excess from 2018.

3_j and 4c

8 Breakdown of line 7

| Schedule A (Form 990 or 990-EZ) 2018 Page 8 | | | | |
|--|---|--|--|--|
| Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6 Also complete this part for any additional information (See instructions) | | | | |
| | Facts And Circumstances Test | | | |
| | | | | |
| 990 Schedule A, Supplemen | tal Information | | | |
| Return Reference | Explanation | | | |
| SCHEDULE A, PART I, LINE 12G | SUPPORTED ORGANIZATIONS ESSENTIA HEALTH ALSO SUPPORTS THREE 509(A)(3) ENTITIES WHO ARE LI STED IN ESSENTIA HEALTH'S GOVERNING DOCUMENTS BRAINERD LAKES INTEGRATED HEALTH SYSTEM (EI N 37-1532145), CRITICAL ACCESS GROUP (EIN 26-1219624), AND ST MARY'S DULUTH CLINIC HEAL TH SYSTEM (EIN 41-1836633) ESSENTIA HEALTH PROVIDED MONETARY SUPPORT IN THE AMOUNTS OF \$ 20,080,891 TO BRAINERD LAKES INTEGRATED HEALTH SYSTEM, \$3,593,282 TO CRITICAL ACCESS GROUP, AND \$110,414,240 TO ST MARY'S DULUTH CLINIC HEALTH SYSTEM FOR AN OVERALL TOTAL OF \$182, 244,364 IN MONETARY SUPPORT ESSENTIA HEALTH ALSO SUPPORTS THE TAX-EXEMPT SUBSIDIARIES OF ESSENTIA HEALTH'S SUPPORTED ORGANIZATIONS, SUBSTANTIALLY ALL OF WHICH ARE PUBLICLY SUPPORT ED ENTITIES UNDER IRC SECTION 509(A) | | | |

| 990 Schedule A, Supplemental Information | | |
|---|---|--|
| Return Reference | Explanation | |
| SCHEDULE A, PART I, LINE 12G, COLUMN V | AMOUNT OF SUPPORT THE AMOUNT OF SUPPORT INCLUDES ESSENTIA HEALTH'S FUNCTIONAL EXPENSES WH | |

| Return Reference | Explanation |
|------------------|--|
| A, LINE 2 | DETERMINATION OF STATUS OF SUPPORTED ORGANIZATIONS THREE OF ESSENTIA HEALTH'S SUPPORTED O RGANIZATIONS (BRAINERD LAKES INTEGRATED HEALTH SYSTEM, CRITICAL ACCESS GROUP, AND ST MARY 'S DULUTH CLINIC HEALTH SYSTEM) ARE TYPE II SUPPORTING ORGANIZATIONS UNDER IRC SECTION 509 |

990 Schedule A, Supplemental Information

A)(1) OR 509(A)(2)

'S DULUTH CLINIC HEALTH SYSTEM) ARE TYPE II SUPPORTING ORGANIZATIONS UNDER IRC SECTION 509
(A)(3) BRAINERD LAKES INTEGRATED HEALTH SYSTEM, CRITICAL ACCESS GROUP, AND ST MARY'S DUL
UTH CLINIC HEALTH SYSTEM SUPPORT TAX-EXEMPT ORGANIZATIONS ORGANIZED UNDER IRC SECTION 509(

| Return Reference | Explanation |
|--|---|
| SCHEDULE A, PART IV, SECTION A, LINE 6 | SUPPORT TO OTHER ORGANIZATIONS ESSENTIA HEALTH MADE CONTRIBUTIONS TO UNRELATED ORGANIZATI |
| | ONS THAT ALIGN WITH ESSENTIA HEALTH'S SUPPORTED ORGANIZATIONS' MISSIONS THESE CONTRIBUTIO NS CREATED A HEALTHY DIFFERENCE IN PEOPLES' LIVES BY PROVIDING RESOURCES TO FAMILIES IN NE |
| | ED ESSENTIA HEALTH ALSO SUPPORTS THE TAX-EXEMPT SUBSIDIARIES OF ESSENTIA HEALTH'S SUPPORT |

ED ORGANIZATIONS BY PROVIDING VARIOUS SERVICES AND MONETARY SUPPORT

990 Schedule A, Supplemental Information

| Return Reference | Explanation | |
|--|--|--|
| SCHEDULE A, PART IV, SECTION D, LINE 3 | SUPPORTED ORGANIZATIONS' VOICE AND DIRECTION THERE ARE MULTIPLE DIRECTORS THAT SERVE ON E SSENTIA HEALTH'S BOARD OF DIRECTORS, AS WELL AS, ON ESSENTIA HEALTH'S SUPPORTED ORGANIZATI ONS' BOARD OF DIRECTORS IN ADDITION, THE OFFICERS AND OTHER KEY EMPLOYEES OF ESSENTIA HEALTH AND ITS SUPPORTED ORGANIZATIONS MAINTAIN CLOSE AND CONTINUOUS WORKING RELATIONSHIPS BY | |
| | SITTING ON THE SAME LEADERSHIP COMMITTEES AND TEAMS FIRST AT THE SUPPORTED ORGANIZATION LEVEL AND THEN AT THE SUPPORTING ORGANIZATION LEVEL, ESSENTIA HEALTH'S INVESTMENTS AND USE OF INCOME AND ASSETS ARE DISCUSSED AND APPROVED RESULTING IN ESSENTIA HEALTH'S SUPPORTED ORGANIZATIONS HAVING A SIGNIFICANT VOICE IN DIRECTING THE ACTIVITIES OF ESSENTIA HEALTH | |

990 Schedule A. Supplemental Information

| 990 Schedule A, Supplemental Information | | | |
|--|---|--|--|
| Return Reference | Explanation | | |
| SCHEDULE A, PART IV, SECTION E, LINE 3A | POWER TO APPOINT OR ELECT DIRECTORS ESSENTIA HEALTH APPROVES THE ELECTION OF ITS SUPPORTE D ORGANIZATIONS' BOARD OF DIRECTORS AND MAY REMOVE, WITH OR WITHOUT CAUSE, THESE SAME DIRECTORS AT ANY TIME | | |

| 990 Schedule A, Supplemental Information | | | | | | | | |
|--|---|--|--|--|--|--|--|--|
| Return Reference | Explanation | | | | | | | |
| SCHEDULE A, PART IV, SECTION E, LINE 3B | DIRECTION OVER THE POLICIES, PROGRAMS, AND ACTIVITIES OF THE SUPPORTED ORGANIZATIONS AS T HE PARENT OF ITS SUPPORTED ORGANIZATIONS, ESSENTIA HEALTH HAS VARIOUS FINANCIAL, OPERATION AL, AND ADVISORY POWERS, KNOWN AS RESERVED POWERS, WITH RESPECT TO ITS SUPPORTED ORGANIZAT IONS AND THEIR SUBSIDIARIES CREATING A SUBSTANTIAL DEGREE OF DIRECTION OVER THE POLICIES, PROGRAMS, AND ACTIVITIES OF ESSENTIA HEALTH'S SUPPORTED ORGANIZATIONS ESSENTIA HEALTH EST ABLISHES AND OVERSEES VARIOUS POLICIES AND PROGRAMS INCLUDING POLICIES RELATED TO BUT NOT LIMITED TO ADMINISTRATION, HUMAN RESOURCES, FINANCE, COMPLIANCE, INFORMATION SERVICES, PAT IENT RELATIONS/RISK MANAGEMENT, SAFETY, EMERGENCY PREPAREDNESS & SERVICES, REVENUE SERVICE S, ESSENTIA HEALTH MEDICAL GROUP, PHYSICIAN/PROVIDER SERVICES, RESEARCH AND EDUCATION, AND THE ESSENTIA HEALTH FOUNDATION ESSENTIA HEALTH HAS THE FOLLOWING AUTHORITY OVER ITS SUPP ORTED ORGANIZATIONS AND THEIR SUBSIDIARIES CREATE AND APPROVE STRATEGIC BUSINESS PLANS, C REATE AND APPROVE THE MISSION, PURPOSE AND VISION STATEMENTS, CREATE AND APPROVE AMENDMENT S OF THE ARTICLES OF INCORPORATION AND BYLAWS AND/OR CERTIFICATES OF FORMATION AND OPERATI NG AGREEMENTS, AND CAUSE AND APPROVE THE DISCONTINUANCE OF SERVICES AND SERVICE LOCATIONS | | | | | | | |

SCHEDULE C

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

Department of the Treasury Internal Revenue Service If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

(Form 990 or 990-

EZ)

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.

▶Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

DLN: 93493120003300

| • 8 • 8 f the • 8 • 8 f the | Section 501(c) (other than section 5 Section 527 organizations Complet corganization answered "Yes" of Section 501(c)(3) organizations that Section 501(c)(3) organizations that | n Form 990, Part IV, Line 4, or Form 9 thave filed Form 5768 (election under s thave NOT filed Form 5768 (election un n Form 990, Part IV, Line 5 (Proxy Tax s), then | 90-EZ, Part VI, Imection 501(h)) Coder section 501(h) | ne 47 (Lobbying mplete Part II-A)) Complete Part | Activit Do not II-B D | cles), then complete Part II-B to not complete Part II-A | | | | |
|--|--|---|---|--|-----------------------------|--|--|--|--|--|
| Nar | ne of the organization | · | | Emplo | yer id | entification number | - | | | |
| ESS | ENTIA HEALTH | | | 20-03 | 60007 | | | | | |
| Par | t I-A Complete if the orga | nization is exempt under sectio | n 501(c) or is | | | nization. | - | | | |
| 1 | | ization's direct and indirect political can | | | | | - | | | |
| 2 | Political campaign activity expend | itures (see instructions) | | | > | \$ | | | | |
| 3 | Volunteer hours for political camp | aign activities (see instructions) | | | | | _ | | | |
| Par | t I-B Complete if the orga | nization is exempt under sectio | n 501(c)(3). | | | | _ | | | |
| 1 | Enter the amount of any excise to | ex incurred by the organization under se | ction 4955 | | > | \$ | _ | | | |
| 2 | Enter the amount of any excise to | ax incurred by organization managers ur | nder section 4955 | | > | \$ | _ | | | |
| 3 | If the organization incurred a sec | tion 4955 tax, did it file Form 4720 for t | hıs year? | | | ☐ Yes ☐ No | | | | |
| 4a | Was a correction made? | | | | | ☐ Yes ☐ No | | | | |
| b | If "Yes," describe in Part IV | | | | | | _ | | | |
| Par | t I-C Complete if the orga | nization is exempt under sectio | n 501(c), exce | pt section 50 | 1(c)(: | <u> </u> | _ | | | |
| 1 | , , | ed by the filing organization for section | | | > | \$ | _ | | | |
| 2 | Enter the amount of the filing organization's funds contributed to other organizations for section 527 function activities | | | | | \$ | _ | | | |
| 3 | Total exempt function expenditure | es Add lines 1 and 2 Enter here and or | Form 1120-POL, | lıne 17b | > | \$ | | | | |
| 4 | Did the filing organization file For | m 1120-POL for this year? | | | ☐ Yes ☐ No | - | | | | |
| 5 | Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV | | | | | | | | | |
| | (a) Name | (b) Address | (c) EIN | (d) Amount pa filing organiza funds If none -0- | ation's | contributions received | and promptly and directly delivered to a separate political organization If none, | | | |
| 1 | | | | | | | | | | |
| 2 | | | | | | | | | | |
| 3 | | | | | | | _ | | | |
| 4 | | | | | | | _ | | | |
| 5 | | | | | | | - | | | |
| <u> </u> | | | | | | | - | | | |

Calendar year (or fiscal year (a) 2015 **(b)** 2016 (c) 2017 (d) 2018 (e) Total beginning in) Lobbying nontaxable amount

Lobbying ceiling amount (150% of line 2a, column(e))

2a Total lobbying expenditures Grassroots nontaxable amount

Grassroots ceiling amount (150% of line 2d, column (e))

Grassroots lobbying expenditures

| Jene | dule C (Form 990 or 990-EZ) 2018 | | | | | Page 3 |
|--------|---|---|--|------------|---------|---------------|
| Pa | rt II-B Complete if the organiza Form 5768 (election und | tion is exempt under section 501(c)(3) and has NOT filer section 501(h)). | ed | | | |
| For e | ach "Yes" response on lines 1a through 1: l | pelow, provide in Part IV a detailed description of the lobbying | (a | | (b) | |
| activi | | | Yes | No | Am | ount |
| 1 | | n attempt to influence foreign, national, state or local legislation, opinion on a legislative matter or referendum, through the use of | | | | |
| а | Volunteers? | | | No | | |
| b | Paid staff or management (include compe | nsation in expenses reported on lines 1c through 1i)? | Yes | | | |
| С | Media advertisements? | | | No | | |
| d | Mailings to members, legislators, or the p | ublic? | Yes | | | |
| е | Publications, or published or broadcast st | atements? | | No | | |
| f | Grants to other organizations for lobbying | purposes? | | No | | |
| g | | , government officials, or a legislative body? | Yes | | | 138,58 |
| h | | ntions, speeches, lectures, or any similar means? | | No | | |
| i | Other activities? | | Yes | | | 290,08 |
| j | Total Add lines 1c through 1i | | | | | 428,67 |
| 2a | _ | nization to be not described in section 501(c)(3)? | | No | | |
| b | If "Yes," enter the amount of any tax incu | | | | | |
| C | • | rred by organization managers under section 4912 n 4912 tax, did it file Form 4720 for this year? | | | | |
| d | | • | <u>/F\ </u> | | | |
| Pal | 501(c)(6). | tion is exempt under section 501(c)(4), section 501(c) | (5), 0 | Section | 1 | |
| | 552(5)(5). | | | | Ye | s No |
| 1 | Were substantially all (90% or more) due | s received nondeductible by members? | | 1 | | |
| 2 | Did the organization make only in-house | obbying expenditures of \$2,000 or less? | | 2 | | |
| 3 | Did the organization agree to carry over l | obbying and political expenditures from the prior year? | | 3 | | |
| Par | | tion is exempt under section $501(c)(4)$, section $501(c)$ art III-A, lines 1 and 2, are answered "No" OR (b) Part | | | | (c)(6) |
| 1 | Dues, assessments and similar amounts f | rom members | 1 | | | |
| 2 | Section 162(e) nondeductible lobbying an expenses for which the section 527(f | d political expenditures (do not include amounts of political) tax was paid). | | | | |
| a | Current year | | 2a | | | |
| b | Carryover from last year | | 2b | | | |
| c | Total | 27/4)/4)/6) material of manifest while protein 167/4) dura- | 2c | | | |
| 3 4 | | 33(e)(1)(A) notices of nondeductible section 162(e) dues ne 2c exceeds the amount on line 3, what portion of the excess does | 3 | | | |
| • | | e reasonable estimate of nondeductible lobbying and political | 4 | | | |
| 5 | Taxable amount of lobbying and political | expenditures (see instructions) | 5 | | | |
| Pa | art IV Supplemental Information | | | | | |
| Pro | • | ine 1, Part l-B, line 4, Part l-C, line 5, Part II-A (affiliated group list), | Part II- | A, lines 1 | and 2 (| (see |
| | Return Reference | Explanation | | | | |
| PART | | TA HEALTH EMPLOYS ONE FULL-TIME IN-HOUSE PUBLIC POLICY INDI ACTED WITH TWO CONSULTANT FIRMS TO MONITOR STATE LEGISLAT | | | | |

THREE CONSULTANT FIRMS TO MONITOR FEDERAL LEGISLATIVE ACTIVITIES OF INTEREST RELATED TO HEALTH AND HUMAN SERVICES ISSUES, AND ONE LEGAL FIRM TO PROVIDE LEGISLATIVE REPRESENTATION SERVICES ESSENTIA HEALTH'S PUBLIC POLICY ACTIVITIES OCCUR ON A MULTI-STATE AND NATIONAL LEVEL ESSENTIA HEALTH PUBLIC POLICY ACTIVITIES INCLUDED IN PERSON, TELEPHONIC, ELECTRONIC COMMUNICATION AND INFORMATION RELAY WITH LEGISLATORS AND STAFF, ADMINISTRATIVE OFFICIALS, GOVERNMENT AGENCIES AND DEPARTMENTS ON BOTH THE STATE AND FEDERAL LEVELS THE PRIMARY ISSUES OF INTEREST AND CONCERN INCLUDE CRITICAL ACCESS HOSPITAL DESIGNATION, STATUS AND REIMBURSEMENT PHYSICIAN AND HOSPITAL SERVICES REIMBURSEMENT MEDICARE AND MEDICAID REIMBURSEMENT POLICIES DISPROPORTIONATE SHARE HOSPITAL FUNDING SOLE COMMUNITY HOSPITAL STATUS AND FUNDING GRADUATE MEDICAL EDUCATION/INDIRECT MEDICAL EDUCATION FUNDING HEALTH INFORMATION TECHNOLOGY FUNDING AND PRIVACY ISSUES CYBERSECURITY STATE AND FEDERAL HEALTH CARE REFORM STATE AND FEDERAL SHARED SAVINGS DEMONSTRATION PROJECTS MEDICARE REIMBURSEMENT FOR REHAB FACILITIES MEDICARE 340B PRESCRIPTION DRUG DISCOUNT PROGRAM MULTI-STATE NURSE LICENSURE COMPACT MULTI-STATE ADVANCED PRACTICE REGISTERED NURSE LICENSURE COMPACT MULTI-STATE PHYSICIAN LICENSURE COMPACT MULTI-STATE PHYSICAL THERAPY COMPACT MANDATED NURSE STAFFING QUOTAS ELECTRONIC MEDICAL RECORD INTEROPERABILITY/HEALTH INFORMATION TECHNOLOGY MEDICARE RECOVERY AUDIT CONTRACTOR AUDITS (RAC) HEALTH INFORMATION EXCHANGE MEDICAL EDUCATION AND RESEARCH COSTS (MERC) STATE CHILDRÉN'S HEALTH INSURANCE PROGRAM WORKFORCE DEVELOPMENT ISSUES PUBLIC HEALTH INITIATIVES COMMUNITY BENEFITS WORKERS COMPENSATION SYSTEM TAX EXEMPT STATUS ENVIRONMENTAL PROTECTION & SOLID WASTE ADVANCED CARE PLANNING TELEMEDICINE MENTAL HEALTH/BEHAVIORAL HEALTH ISSUES ESSENTIA HEALTH ALSO PAYS DUES TO CERTAIN ORGANIZATIONS RELATED TO THE INDUSTRY WHICH HAVE LOBBYING EXPENSES THE AMOUNT INCLUDED IN THE TOTAL IS THE PERCENTAGE OF THE DUES PAID THAT WERE USED FOR LOBBYING

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Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ▶ Attach to Form 990.

DLN: 93493120003300 OMB No 1545-0047

> Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990)

▶ Go to www.irs.gov/Form990 for the latest information. Name of the organization **Employer identification number** ESSENTIA HEALTH 20-0360007 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b)Funds and other accounts Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🟲 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) 8 and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenue included on Form 990, Part VIII, line 1

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

Assets included in Form 990, Part X For Paperwork Reduction Act Notice, see the Instructions for Form 990.

(i) Revenue included on Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

Cat No 52283D

Schedule D (Form 990) 2018

| Par | t III | Organizations M | aintaining Col | lections c | of Art, H | istori | cal T | reasu | ires, o | r Other | Similar A | ssets (ca | ontinued) | |
|------------|--------|--|------------------------------|--------------------|--------------|--------------|----------|---------|-----------|-------------|---------------|------------|-------------|--|
| 3 | | ng the organization's acq ns (check all that apply) | uisition, accessio | n, and other | records, o | check | any of | the fo | llowing 1 | that are a | significant i | use of its | collection | |
| а | | Public exhibition | | | | d | | Loan | or exch | ange prog | grams | | | |
| b | | Scholarly research | | | | е | | Othe | r | | | | | |
| С | | Preservation for future | e generations | | | | | | | | | | | |
| 4 | | vide a description of the | organization's col | llections and | l explaın h | ow the | ey furtl | ner the | e organi: | zation's e | xempt purpo | ose in | | |
| 5 | | ing the year, did the org ets to be sold to raise fur | | | | | | | | | nılar | ☐ Yes | . 🗆 1 | No |
| Pa | rt IV | Escrow and Cust Complete if the or X, line 21. | | | " on Forn | n 990 | , Part | IV, lı | ne 9, o | r reporte | ed an amou | unt on Fo | orm 990 | , Part |
| 1a | | ne organization an agent uded on Form 990, Part | | an or other | ıntermedia | ary for | contri | bution | s or oth | er assets | not | ☐ Yes | . 🗆 1 | No |
| Ь | TE "N | res," explain the arrange | ement in Part XIII | and comple | ete the foll | owina | table | | | | Δ | mount | | |
| c | | inning balance | inche mi are xiii | and comple | see the fon | ownig | table | | | 1c | | | | |
| d | _ | itions during the year | | | | | | | | 1d | | | | _ |
| е | | ributions during the year | r | | | | | | | 1e | | | | _ |
| f | | ing balance | | | | | | | | 1f | | | | |
| 2 a | | the organization include | | | | | | | | | | | . 🗆 1 | — No |
| b | If "Y | es," explain the arrange | | | | | | | | | | | | |
| Pa | rt V | Endowment Fun | ds. Complete if | | | | | | | | | | | |
| 1. | Regin | ning of year balance . | | (a)Currer | nt year | (b) ₽ | rıor yea | r | (c)Iwo y | ears back | (d)Three yea | ars back (| (e)Four ye | ars back_ |
| | - | ibutions | | | | | | + | | | | | | |
| | | nvestment earnings, gair | ne and losses | | | | | + | | | | | | |
| | | s or scholarships | | | | | | - | | | | | | |
| | | expenditures for facility | | | | | | + | | | | | | |
| _ | | programs | C3 | | | | | | | | | | | |
| f | Admıı | nistrative expenses . | | | | | | | | | | | | |
| g | End o | of year balance | | | | | | | | | | | | |
| 2 a | | vide the estimated perce | | ent year end | l balance (| (line 1 | g, colu | mn (a) |)) held a | ıs | | • | | |
| ь | | manent endowment > | | | | | | | | | | | | |
| c | | porarily restricted endov | wment 🟲 | | | | | | | | | | | |
| • | The | percentages on lines 2a | , 2b, and 2c shou | ıld equal 100 | 0% | | | | | | | | | |
| 3a | | there endowment funds | not in the posses | sion of the | organizatio | on that | t are h | eld an | d admın | ıstered fo | r the | | | |
| | _ | anization by | | | | | | | | | | <u> </u> | Yes | No |
| | ٠, | unrelated organizations | | | | | • | | | | | 3a(| | |
| ь | | related organizations . (es" on 3a(ii), are the re | | ns listed as r | equired or | n Sche | dule R | ? . | | | | 31 | | + |
| 4 | | cribe in Part XIII the inte | - | | | | | - | | | | | | <u> </u> |
| Pa | rt VI | Land, Buildings, | and Equipme | nt. | | | | | | | | | | |
| | | Complete if the or | | | | | | | | | | | | |
| | Desc | ription of property | (a) Cost or otl (investme | | (b) Cost o | or other | basis (| other) | (c) Acc | cumulated o | depreciation | (d | l) Book val | ue |
| 1 a | Land | | | | | | | | | | | | | |
| b | Buıldı | ings | | | | | 1,20 | 03,956 | | | 153,798 | | | 1,050,158 |
| c | Lease | ehold improvements | | | | | | | | | | | | |
| d | Equip | ment | | | | | 11,07 | 77,655 | | | 7,392,699 | | | 3,684,956 |
| е | Other | | | | | | 3 | 35,000 | | | | | | 35,000 |

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)).

| Part VII | Investments—Other Securities. Complete if See Form 990, Part X, line 12. | the organi | zation answ | ered "Yes" on Fo | orm 990, Part IV, line 11b. |
|--|---|----------------|-----------------|-----------------------|---|
| | (a) Description of security or category (including name of security) | (b) Bo | ok value | |) Method of valuation r end-of-year market value |
| (1) Financia | l derivatives | | 571,238 | | F |
| (3) Other _ | · , | _ | | | |
| (A) POOLED (B) | INVESTMENT FUNDS | 2 | 08,454,769 | | F |
| (C) | | | | | |
| (D) | | | | | |
| (E) | | | | | |
| (F) | | | | | |
| (G) | | | | | |
| (H) | | | | | |
| Total. (Colum | n (b) must equal Form 990, Part X, col (B) line 12) | ▶ 2 | 09,026,007 | | |
| Part VIII | Investments—Program Related. Complete if the organization answered 'Yes' or | l. | | ne 11c. See Form | n 990, Part X, line 13. |
| | (a) Description of investment | (b) Boo | k value | |) Method of valuation end-of-year market value |
| (1)INVESTM (2) | ENT IN BENEDICTINE HEALTH SYSTEM | | 53,227,022 | | C |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (6) | | | | | |
| (7) | | | | | _ |
| (8) | | | | | |
| (9) | | | | | |
| Total. (Colum | n (b) must equal Form 990, Part X, col (B) line 13) | | 53,227,022 | | |
| Part IX | Other Assets. Complete if the organization answer | | orm 990, Par | t IV, line 11d See | Form 990, Part X, line 15 (b) Book value |
| (1) DEFERRE | (a) Description ED DEBT FINANCING COSTS - LINE OF CREDIT | 1 | | | 29,504 |
| <u>` </u> | D COMPENSATION FUND | | | | 83,060,751 |
| ` ' | RANCE RECEIVABLE ED TAX ASSET | | | | 3,985,450 736,186 |
| (5) | | | | | , |
| (6) | | | | | |
| (7) | | | | | |
| (8) | | | | | |
| (9) | | | | | |
| | mn (b) must equal Form 990, Part X, col (B) line 15) | | | | 87,811,891 |
| Part X | Other Liabilities. Complete if the organization See Form 990, Part X, line 25. | n answered | 'Yes' on For | rm 990, Part IV, | line 11e or 11f. |
| 1. | (a) Description of liability | | (b) Bo | ook value | |
| | ncome taxes | | | | |
| | NT SWAP LIABILITY NN LIABILITY | | | 311,395 83,060,751 | |
| | O RELATED ORGS | | | 5,401,561 | |
| UNCLAIMED | | | | 103,642 | |
| (5) | | | | | |
| (6) | | | | | |
| (7) | | | | | |
| (8) | | | | | |
| (9) | | | | | |
| | n (b) must equal Form 990, Part X, col (B) line 25) | • | | 88,877,349 | |
| 2. Liability fo | or uncertain tax positions In Part XIII, provide the tex | t of the footn | _ | ganızatıon's fınancı | · |
| organization | 's liability for uncertain tax positions under FIN 48 (AS | C 740) Chec | k here if the t | text of the footnote | e has been provided in Part XIII |

1

Schedule D (Form 990) 2018

Total revenue, gains, and other support per audited financial statements . . .

Amounts included on line 1 but not on Form 990. Part VIII. line 12

1

Schedule D (Form 990) 2018

Page 4

| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12 | | | |
|------|---|---|---------|-------------------------|
| а | Net unrealized gains (losses) on investments 2a | | | |
| b | Donated services and use of facilities | | | |
| С | Recoveries of prior year grants | | 1 | |
| d | Other (Describe in Part XIII) | | 1 | |
| е | Add lines 2a through 2d | | 2e | |
| 3 | Subtract line 2e from line 1 | | 3 | |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1 | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b . 4a | | | |
| b | Other (Describe in Part XIII) | | 1 | |
| c | Add lines 4a and 4b | | 4c | |
| 5 | Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) | | 5 | |
| Par | Reconciliation of Expenses per Audited Financial Statements W Complete if the organization answered 'Yes' on Form 990, Part IV, line | | Returi | n. |
| 1 | Total expenses and losses per audited financial statements | | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25 | | | |
| а | Donated services and use of facilities 2a | | | |
| b | Prior year adjustments | | 1 | |
| c | Other losses | | 1 | |
| d | Other (Describe in Part XIII) | | 1 | |
| е | Add lines 2a through 2d | | 2e | |
| 3 | Subtract line 2e from line 1 | | 3 | |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b 4a | | | |
| b | Other (Describe in Part XIII) | | 1 | |
| С | Add lines 4a and 4b | | 4c | |
| 5 | Total expenses Add lines ${f 3}$ and ${f 4c.}$ (This must equal Form 990, Part I, line 18) | | 5 | |
| Pai | t XIII Supplemental Information | | | |
| Prov | vide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part $\mathbb N$ lines 2d and 4b. Also complete this part to provide any add | /, lines 1b and 2b, Part itional information | V, line | 4, Part X, line 2, Part |
| | Return Reference Explanation | | | |

| Schedule D (Fo | orm 990) 2018 | | Page 5 |
|------------------|-------------------|----------------------------|----------------------------|
| Part XIII | Supplemental Info | rmation <i>(continued)</i> | |
| Return Reference | | Explanation | |
| | | | Schedule D (Form 990) 2018 |

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493120003300 OMB No 1545-0047 SCHEDULE F Statement of Activities Outside the United States (Form 990) 2018 ▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. ▶ Attach to Form 990. **Open to Public** ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Department of the Treasury Inspection Internal Revenue Service Name of the organization **Employer identification number** ESSENTIA HEALTH 20-0360007 Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b. For grantmakers. Does the organization maintain records to substantiate the amount of its grants and 1 other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States Activites per Region (The following Part I, line 3 table can be duplicated if additional space is needed) (a) Region (b) Number of (c) Number of (d) Activities conducted in (e) If activity listed in (d) is a (f) Total expenditures offices in the employees, agents, region (by type) (e g, program service, describe for and investments and independent fundraising, program specific type of in region region contractors in services, investments, grants service(s) in region region to recipients located in the region) See Add'l Data 140,336,855 3a Sub-total b Total from continuation sheets to Part I c Totals (add lines 3a and 3b) o O 140,336,855

Cat No 50082W

Schedule F (Form 990) 2018

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| Schedule F (Form 990) 2018 | | | | | | | Page 3 |
|---------------------------------|---------------------|--------------------------|-----------------------------|------------------------------------|---|--|--|
| Part IIII Grants and Otl | | | | ed States. Complete r | f the organization ar | nswered "Yes" to Form 9 | 990, Part IV, line 16. |
| | duplicated if addit | | | T | 1 | | |
| (a) Type of grant or assistance | (b) Region | (c) Number of recipients | (d) Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of non-cash assistance | (g) Description of non-cash assistance | (h) Method of valuation (book, FMV, appraisal, other) |
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| Sche | dule F (Form 990) 2018 | | Page 4 |
|------|---|---------------|---------------|
| Par | t IV Foreign Forms | | |
| 1 | Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926) | ✓ Yes | □No |
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A, don't file with Form 990) | | |
| | ansaracions for rorms 9320 and 9320 ry done me man rorm 930) | \square Yes | ☑ No |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471) | | |
| | Corporations (See Instructions for Form 5471) | ✓ Yes | □No |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621) | ☐Yes | ✓ No |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865) | | |
| | (see Institutions for Form 5005) | ☐ Yes | ✓ No |
| 6 | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form | | |
| | 5713, don't file with Form 990) | Yes | ✓ No |

| Schedule F | (Form 990) 2018 | Page : |
|------------|----------------------------|--|
| Part V | amounts of investments vs. | uired by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; expenditures per region); Part II, line 1 (accounting method); Part III (accounting nn (c) (estimated number of recipients), as applicable. Also complete this part to provide |
| | ReturnReference | Explanation |
| | | |
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Schedule F (Form 990) 2018

Additional Data

(a) Pegion

CENTRAL AMERICA AND THE

CARIBBEAN - ANTIGUA & BARBUDA, ARUBA, BAHAMAS,

Software ID: Software Version:

EIN: 20-0360007

Name: ESSENTIA HEALTH

(h) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures

SELF INDEMNITY

15,939,600

| (a) Region | offices in the region | employees or agents in region | in region (by type) (i e , fundraising, program services, grants to recipients located in the region) | is a program service, describe specific type of service(s) in region | for region |
|--|-----------------------|-------------------------------------|---|--|-------------|
| CENTRAL AMERICA AND THE CARIBBEAN - ANTIGUA & BARBUDA, ARUBA, BAHAMAS, | 0 | 0 | INVESTMENTS | | 124,392,978 |

0 PROGRAM SERVICES

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (e) If activity listed in (d) (d) Activities conducted (f) Total expenditures offices in the employees or ın region (by type) (i e , is a program service, for region describe specific type of agents in fundraising, program region services, grants to service(s) in region region recipients located in the region) 0 ISEND AGENTS TO 4.277 NORTH AMERICA SEMINAR

| efil | e GRAPHIC pr | int - DO NOT PROCESS | As Filed Dat | ta - | DLN: | 934931 | 20003 | 300 |
|-------|---|---|--------------------|--|------------------------------|---------------|-----------------|------|
| Sch | edule J | С | ompensat | tion Information | | OMB No | 1545- | 0047 |
| (For | n 990) | For certain Offic | ers, Directors, | Trustees, Key Employees, a | and Highest | | | |
| | | Complete if the or | | ated Employees wered "Yes" on Form 990, I | Part IV. line 23. | 20 | 18 | ₹ |
| | | - | ► Attacl | h to Form 990. | · | | | |
| • | tment of the Treasury al Revenue Service | ► Go to <u>www.irs.g</u> | ov/Form990 to | r instructions and the lates | t information. | Open Inst | to Pui ectio | |
| Nar | ne of the organiza | ation | | | Employer identif | ication n | umber | |
| E55 | ENTIA HEALTH | | | | 20-0360007 | | | |
| Pa | rt I Questi | ons Regarding Compensa | ation | | • | | | |
| | | | | | | | Yes | No |
| 1a | | opiate box(es) if the organization ection A, line 1a Complete Par | | | | | | |
| | First-class | s or charter travel | \mathbf{Z} | Housing allowance or reside | ence for personal use | | | |
| | _ | companions | 님 | Payments for business use | ' | | | |
| | | nification and gross-up paymen | ts \square | Health or social club dues o | | | | |
| | ☐ Discretion | nary spending account | Ц | Personal services (e g , mai | d, chauffeur, chef) | | | |
| b | | xes in line 1a are checked, did t all of the expenses described ab | | | ng payment or reimbursem | ent 1b | Yes | |
| 2 | | ation require substantiation prices, officers, including the CEO/ | | | | 2 | Yes | |
| | directors, truste | es, officers, including the CEO/ | executive Directi | or, regarding the items checke | ed in fine 1a | | | |
| 3 | | if any, of the following the filing | | | | | | |
| | | EO/Executive Director Check and organization to establish com | | | | | | |
| | ✓ Compensa | | | Months and a second | | | | |
| | | ation committee ent compensation consultant | ✓ | Written employment contract Compensation survey or stu | | | | |
| | | of other organizations | ☑ | Approval by the board or co | • | | | |
| 4 | | , dıd any person listed on Form | 990 Part VII Se | | • | · a | | |
| | related organiza | | 330, 1 411 711, 30 | cettori i, imo za, imer respece | to the ming organization of | | | |
| а | Receive a sever | ance payment or change-of-cor | ntrol payment? | | | 4a | Yes | |
| b | Participate in, o | r receive payment from, a supp | lemental nonqua | lified retirement plan? | | 4b | Yes | |
| С | • | r receive payment from, an equ | | | | 4c | | No |
| | If "Yes" to any o | of lines 4a-c, list the persons ar | nd provide the ap | plicable amounts for each iter | n in Part III | | | |
| | Only 501(c)(3 |), 501(c)(4), and 501(c)(29 |) organizations | must complete lines 5-9. | | | | |
| 5 | For persons liste | ed on Form 990, Part VII, Section | on A, line 1a, did | | ie any | | | |
| а | The organization | | | | | 5a | | No |
| ь | Any related orga | | | | | 5b | | No |
| | If "Yes," on line | 5a or 5b, describe in Part III | | | | | | - |
| 6 | | ed on Form 990, Part VII, Section on tingent on the net earnings o | | the organization pay or accru | ie any | | | |
| а | The organization | 1 [?] | | | | 6a | | No |
| b | Any related orga | | | | | 6b | | No |
| | If "Yes," on line | 6a or 6b, describe in Part III | | | | | | |
| 7 | | ed on Form 990, Part VII, Secti escribed in lines 5 and 6? If "Ye | | | nonfixed | 7 | | No |
| 8 | | nts reported on Form 990, Part nitial contract exception describ | | | | 8 | Yes | |
| 9 | If "Yes" on line 5 53 4958-6(c)? | 8, did the organization also follo | ow the rebuttable | e presumption procedure desc | ribed in Regulations section | | Yes | |
| For I | Danerwork Pedu | iction Act Notice, see the In- | structions for F | orm 990 C | at No 50053T Schedu | e 1 (Forn | 2 990) | 2018 |

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual (A) Name and Title (D) Nontaxable (B) Breakdown of W-2 and/or 1099-MISC (C) Retirement (E) Total of (F) and other benefits columns Compensation in compensation deferred (B)(i)-(D) column (B) (i) Base (ii) (iii) Other compensation reported as compensation Bonus & incentive reportable deferred on prior compensation compensation Form 990 See Additional Data Table

| | | | Schedule J (F | orm 990) 2018 |
|--|--|--|-------------------|---------------|

| Schedule 3 (1 01111 990) 2010 | Page 3 | | | | | | | |
|--|--|--|--|--|--|--|--|--|
| Part III Supplemental Inform | nation | | | | | | | |
| Provide the information, explanation, or | ovide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information | | | | | | | |
| 41 | | | | | | | | |
| Return Reference | Explanation | | | | | | | |

AREA, KEY EMPLOYEES JODI MANSFIELD AND TRACY MILAND RECEIVED HOUSING ALLOWANCES THESE BENEFITS WERE TREATED AS TAXABLE COMPENSATION

COMPENSATION TO THESE INDIVIDUALS AS ALL TRAVEL WAS BUSINESS RELATED DURING TAX YEAR 2018, AS NEW EMPLOYEES RELOCATING FROM ANOTHER

Schedule 1 (Form 990) 2018

ITO BOTH INDIVIDUALS

| Return Reference | Explanation |
|-------------------------------------|--|
| Return Reference PART I, LINES 4A-B | SEVERANCE PAYMENT KEY EMPLOYEE, JEFFREY KORSMO, RECEIVED PAYMENT TOTALING \$659,088 IN CALENDAR YEAR 2018 RELATED TO HIS TERMINATION THE TERMINATION TERMS ARE FROM MARCH 5, 2018 TO SEPTEMBER 5, 2019 MR KORSMO WILL RECEIVE PAY TOTALING \$1,285,222 & BENEFITS TOTALING \$15,611 RELATED TO HIS TERMINATION KEY EMPLOYEE, TRACY MILAND, RECEIVED PAYMENT TOTALING \$275,713 IN CALENDAR YEAR 2018 RELATED TO HER TERMINATION THE TERMINATION TERMS ARE FROM MARCH 5, 2018 TO SEPTEMBER 5, 2019 MS MILAND WILL RECEIVE PAY TOTALING \$514,488 & BENEFITS TOTALING \$38,144 RELATED TO HER TERMINATION FORMER OFFICER, ROBERT NORMAN, RECEIVED PAYMENT TOTALING \$569,858 IN CALENDAR YEAR 2018 RELATED TO HIS TERMINATION TERMS ARE FROM NOVEMBER 1, 2017 TO MAY 1, 2019 MR NORMAN WILL RECEIVE PAY TOTALING \$854,786 & BENEFITS TOTALING \$20,120 RELATED TO HIS TERMINATION FORMER KEY EMPLOYEE, STEVEN JORGENSEN, RECEIVED PAYMENT TOTALING \$425,818 IN CALENDAR YEAR 2018 RELATED TO HIS TERMINATION FORMER KEY EMPLOYEE, STEVEN JORGENSEN, RECEIVED PAYMENT TOTALING \$425,818 IN CALENDAR YEAR 2018 RELATED TO HIS TERMINATION FORMER KEY EMPLOYEE, STEVEN JORGENSEN, RECEIVED PAYMENT TOTALING \$425,818 IN CALENDAR YEAR 2018 RELATED TO HIS TERMINATION FORMER KEY EMPLOYEE, STEVEN JORGENSEN, RECEIVED PAYMENT TOTALING \$425,818 IN CALENDAR YEAR 2018 RELATED TO HIS TERMINATION THE TERMINATION FORMER KEY EMPLOYEE, STEVEN JORGENSEN, RECEIVED PAYMENT TOTALING \$425,818 IN CALENDAR YEAR 2018 RELATED TO HIS TERMINATION THE TERMINATION THE TERMINATION FORMER SENDING TOTALING \$425,818 IN CALENDAR YEAR 2018 ROME OF THESE INDIVIDUALS REMAIN EMPLOYED WITH TOTALING \$445,818 AND RECEIVED PAYMENT TOTALING \$445,818 IN CALENDAR YEAR 2018 SOME OF THESE INDIVIDUALS REMAIN EMPLOYED WITH TOTALING \$445,818 IN CALENDAR YEAR 2018 SOME OF THESE INDIVIDUALS REMAIN EMPLOYED WITH TOTALING \$445,818 IN CALENDAR YEAR 2018 SOME OF THESE INDIVIDUALS REMAIN EMPLOYED WITH TOTALING \$445,818 IN CALENDAR YEAR 2018 SOME OF THESE INDIVIDUALS REMAIN EMPLOYED WITH TOTALING YEAR 2018 TOTALING YEAR 2018 TOTALING YEAR 20 |
| | JORGENSEN \$212,848 JOHN SMYLIE \$109,221 PATRICK TWOMEY, MD \$66,326 REPORTED AS RETIREMENT AND OTHER DEFERRED COMPENSATION IN SCHEDULE J, PART II, COLUMN C, ESSENTIA HEALTH MADE CONTRIBUTIONS, SUBJECT TO THE VESTING TERMS, DURING THE YEAR INTO THE SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN ON BEHALF OF THE FOLLOWING INDIVIDUALS LISTED IN FORM 990, PART VII, SECTION A, LINE 1A DAVID HERMAN, MD \$210,879 TRACI MORRIS \$27,605 BRADLEY BEARD \$43,259 DENNIS DASSENKO \$44,383 DIANE DAVIDSON \$43,374 GREGORY GLASNER, MD \$58,146 SHEILA HART \$29,485 PETER HENRY, MD \$52,508 MICHAEL MAHONEY \$9,167 ADAM REES \$34,028 TIMOTHY SAYLER \$45,240 ANNE STEPHEN, MD \$45,240 DEBORAH WELLE-POWELL \$47,256 RICHARD VETTER, MD \$32,385 MARK HAYWARD \$29,942 DANIEL NIKCEVICH, MD \$92,195 TERESA O'TOOLE \$59,075 KRISTI SCHMIDT \$2,942 MARTIN SINCLAIR \$8,491 |

| Return Reference | Explanation |
|------------------|--|
| PART I, LINE 8 | INITIAL CONTRACT EXCEPTION ESSENTIA HEALTH'S CHIEF FINANCIAL OFFICER, TRACI MORRIS, RECEIVED COMPENSATION DURING THE YEAR UNDER AN |
| | INITIAL EMPLOYMENT AGREEMENT SUBJECT TO THE INITIAL CONTRACT EXCEPTION THROUGH THE ESSENTIA HEALTH EXECUTIVE COMPENSATION COMMITTEE, |
| | THIS COMPENSATION ARRANGEMENT WAS REVIEWED AND APPROVED BY INDEPENDENT PERSONS USING COMPARABILITY DATA AND DELIBERATIONS AND |
| | DECISIONS WERE DOCUMENTED ESSENTIA HEALTH'S EXECUTIVE VICE PRESIDENT, COO, JODI MANSFIELD, RECEIVED COMPENSATION DURING THE YEAR |
| | UNDER AN INITIAL EMPLOYMENT AGREEMENT SUBJECT TO THE INITIAL CONTRACT EXCEPTION THROUGH THE ESSENTIA HEALTH EXECUTIVE COMPENSATION |
| | COMMITTEE, THIS COMPENSATION ARRANGEMENT WAS REVIEWED AND APPROVED BY INDEPENDENT PERSONS USING COMPARABILITY DATA AND |
| | DELIBERATIONS AND DECISIONS WERE DOCUMENTED ESSENTIA HEALTH'S CHIEF STRATEGY OFFICER, TRACY MILAND, RECEIVED COMPENSATION DURING THE |
| | YEAR UNDER AN INITIAL EMPLOYMENT AGREEMENT SUBJECT TO THE INITIAL CONTRACT EXCEPTION THROUGH THE ESSENTIA HEALTH EXECUTIVE |
| | COMPENSATION COMMITTEE, THIS COMPENSATION ARRANGEMENT WAS REVIEWED AND APPROVED BY INDEPENDENT PERSONS USING COMPARABILITY DATA |
| | AND DELIBERATIONS AND DECISIONS WERE DOCUMENTED ESSENTIA HEALTH'S VICE PRESIDENT OF REVENUE SERVICES, MELANIE WILSON, RECEIVED |
| | COMPENSATION DURING THE YEAR UNDER AN INITIAL EMPLOYMENT AGREEMENT SUBJECT TO THE INITIAL CONTRACT EXCEPTION THROUGH THE ESSENTIA |
| | HEALTH EXECUTIVE COMPENSATION COMMITTEE, THIS COMPENSATION ARRANGEMENT WAS REVIEWED AND APPROVED BY INDEPENDENT PERSONS USING |
| | COMPARABILITY DATA AND DELIBERATIONS AND DECISIONS WERE DOCUMENTED |

Software ID:

Software Version:

EIN: 20-0360007

Name: ESSENTIA HEALTH

| Form 990, Schedule | ₃ J, | Part II - Officers, Di | irectors, Trustees, K | ey Employees, and I | Highest Compensate | d Employees | . | |
|--|-------------|--|-------------------------------------|---|--------------------------------|----------------|----------------------|---|
| (A) Name and Title | | (B) Breakdown of W-2 and/or 1099-MISC compensation | | | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation in |
| | | (i) Base Compensation | (ii) Bonus & Incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (B)(ı)-(D) | column (B) reported as deferred on prior Form 990 |
| THOMAS RUSS MD BOARD DIRECTOR | (1) | 30,000 | 0 | 0 | 0 | 0 | 30,000 | 0 |
| BOARD DIRECTOR | (11) | 250,995 | 0 | 3,810 | 13,561 | 10,945 | 279,311 | 0 |
| LAURA BOEHLKE-BRAY MD BOARD DIRECTOR THRU | (1) | 10,000 | 0 | 0 | 0 | 0 | 10,000 | 0 |
| 12/19 | (11) | 207,911 | 0 | 881 | 15,048 | 1,235 | 225,075 | 0 |
| JOEL HAUGEN MD BOARD DIRECTOR THRU | (1) | 18,375 | 0 | 0 | 0 | 0 | 18,375 | 0 |
| 12/19 | (11) | 299,615 | 0 | 2,181 | 22,000 | 23,229 | 347,025 | 0 |
| DAVID HERMAN MD CHIEF EXECUTIVE OFFICER | (1) | 1,183,542 | 224,683 | 11,664 | 245,075 | 4,841 | 1,669,805 | 0 |
| | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TRACI MORRIS CHIEF FINANCIAL OFFICER | (1) | 453,282 | 46,542 | 8,680 | 50,228 | 3,035 | 561,767 | О |
| | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BRADLEY BEARD CHIEF OPERATING OFFICER | (1) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - EAST | (11) | 208,354 | 20,000 | 22,916 | 43,259 | 11,331 | 305,860 | 0 |
| DENNIS DASSENKO CHIEF INFORMATION | (1) | 376,235 | 69,575 | 158,145 | 70,244 | 23,664 | 697,863 | 100,237 |
| OFFICER | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DIANE DAVIDSON CHIEF HUMAN RESOURCE | (1) | 362,127 | 66,276 | 40,450 | 67,657 | 26,378 | 562,888 | 31,756 |
| OFFICER | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PATRICIA DELONG CHIEF NURSING OFFICER - | (1) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CENTRAL | (11) | 227,165 | 18,925 | 1,449 | 12,214 | 13,256 | 273,009 | 0 |
| GREGORY GLASNER MD PRESIDENT - WEST | (I) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | (11) | 496,973 | 80,061 | 68,527 | 76,477 | 30,066 | 752,104 | 49,414 |
| SHEILA HART SENIOR VP-INTEGRATED | (1) | 279,437 | 51,696 | 48,077 | 54,545 | 27,686 | 461,441 | 39,619 |
| CARE | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PETER HENRY MD CHIEF MEDICAL OFFICER | (1) | 441,541 | 104,098 | 185,663 | 74,712 | 25,687 | 831,701 | 125,872 |
| | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MICHAEL MAHONEY VICE PRESIDENT, PUBLIC | (1) | 243,063 | 33,411 | 27,008 | 30,813 | 19,832 | 354,127 | 7,596 |
| POLICY | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| JODI MANSFIELD EXECUTIVE VICE | (1) | 396,640 | 0 | 46,566 | 0 | 1,264 | 444,470 | 0 |
| PRESIDENT, COO | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADAM REES PRESIDENT - CENTRAL | (1) | | 0 | 0 | 0 | 0 | 0 | 0 |
| TIMOTHY CAVIED | (11) | 328,290 | 78,279 | 42,822 | 59,131 | 28,642 | 537,164 | 30,574 |
| TIMOTHY SAYLER CHIEF OPERATING OFFICER | (1) | | 0 | 0 | 0 | 0 | 0 | 0 |
| - WEST ANNE STEPHEN MD | (11) | 399,166 0 | 67,169 | 75,569 | 67,689 | 29,945 | 639,538 | 66,223 |
| CHIEF MEDICAL OFFICER - | (1) | | 0 | 0 | 0 | 0 | 0 | 0 |
| DEBORAH WELLE-POWELL | (11) | 399,951 | 62,732 | 6,089 | 67,689 | 34,011 | 570,472 | 0 |
| CHIEF POPULATION | (I) (II) | 416,172 | 83,523 | 9,662 | 69,468 | 15,129 | 593,954 | 0 |
| | | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RICHARD VETTER MD CHIEF MEDICAL OFFICER - | | | 0 | 0 | 0 | 0 | 0 | 0 |
| MARK HAYWARD | (11) | 479,872 n | 0 | 4,326 | 54,393 | 29,404 | 567,995 | 0 |
| SENIOR VP, OPERATIONS THRU 7/18 | (I) (II) | | 0 | 0 | 0 | 0 | 0 | 0 |
| | | 375,844 | 48,459 | 4,644 | 52,134 | 34,189 | 515,270 | 0 |

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (B) Breakdown of W-2 and/or 1099-MISC compensation (A) Name and Title (C) Retirement and (D) Nontaxable (E) Total of columns (F) Compensation in other deferred benefits (B)(i)-(D)column (B) (i) Base Compensation (iii) compensation reported as deferred on Other reportable Bonus & incentive prior Form 990 compensation compensation JEFFREY KORSMO (1) 192,666 852,605 15,818 13,344 188,397 1,074,433 EVP, OPS & ADMIN THRU 3/18 58.457 TRACY MILAND 300,290 32,424 391,171 CHIEF STRATEGY OFFICER THRU 3/18 DANIEL NIKCEVICH MD PRESIDENT - EAST THRU 7/18 684,101 115,893 113,048 115,285 35,011 1,063,338 85,888 TERESA O'TOOLE 488,966 97,777 275,652 81,402 15,008 958,805 166,809 CHIEF LEGAL OFFICER THRU 3/19 KRISTI SCHMIDT 221,593 20,273 8,904 20,981 2,033 273,784 4,019 CHIEF MKTG & COM OFF THRU 1/19 MICHAEL VAN SCOY MD 377,439 1,919 22,132 32,779 434,269 PHYSICIAN LEADER RAJESH PRABHU MD 333,657 672 22,000 7,092 363,421 PHYSICIAN LEADER MELANIE WILSON 284,969 29,109 18,522 27,112 359,712 VIC PRESIDENT, REVENUE SERVICES MICHAEL WHITCOMB MD 287,391 1,861 21,923 22,563 333,738 PHYSICIAN LEADER MARTIN SINCLAIR 246,019 24,515 12,610 29,730 3,015 315,889 4,359 DEPUTY CHIEF LEGAL OFFICER ROBERT NORMAN 565,006 15,930 580,936 FORMER CHIEF FINANCIAL OFFICER STEVEN JORGENSEN FORMER CHIEF OPERATING OFFICER - EAS 32,780 675,345 1,907 20,473 730,505 71,338 JOHN SMYLIE 109,221 109,221 FORMER CHIEF OPERATING OFFICER PATRICK TWOMEY MD FORMER CHIEF MEDICAL

67,748

22,118

35,769

682,160

53,490

OFFICER

556,525

DLN: 93493120003300 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule K Supplemental Information on Tax-Exempt Bonds (Form 990) ▶ Complete if the organization answered "Yes" to Form 990, Part VI, line 24a. Provide descriptions, explanations, and any additional information in Part VI. ▶ Attach to Form 990. Open to Public Department of the Treasury ▶Go to www.irs.gov/Form990 for the latest information. Internal Revenue Service Inspection Name of the organization Employer identification number ESSENTIA HEALTH 20-0360007 Part I **Bond Issues** (a) Issuer name (b) Issuer EIN (c) CUSIP # (d) Date issued (e) Issue price (f) Description of purpose (q) Defeased (i) Pool (h) On behalf of financina ıssuer Yes No Yes No Yes No 59,573,111 SRS 2008A REOFF (SEE PART VI) CASS COUNTY ND 45-6002205 148047AU7 02-25-2010 Х Χ Χ WI HEALTH & EDU FAC AUTH 39-1337855 97710BSD5 02-25-2010 12,854,722 | SRS 2008B REOFF (SEE PART VI) Χ Χ Х MN AG & ECON DEVEL BRD 41-6007162 6049202H0 02-25-2010 165,717,405 SRS 2008C REOFF (SEE PART VI) Х Χ DULUTH ECONOMIC 90-0848286 26444CHF2 11-01-2018 704,253,406 | SERIES 2018A (SEE PART VI) Х Χ Χ **DEVELOPMENT AUTHORITY Proceeds** Part ${f II}$ C D 2,398,175 2 3,872,252 835,557 10.771.632 3,776,805 4 5 6 7 123,454 32,652 8 9 10 11 3,872,252 835,557 10,648,178 3,744,153 12 13 2010 2010 2010 Yes No Yes No Yes No Yes No Were the bonds issued as part of a current refunding issue? Χ Χ Χ Χ Were the bonds issued as part of an advance refunding issue? 15 Χ Χ Х Χ Χ 16 Χ Does the organization maintain adequate books and records to support the final allocation of 17 Х Χ Χ Χ **Private Business Use** Part III D Yes No Yes No Yes No Yes No Was the organization a partner in a partnership, or a member of an LLC, which owned property 1 Χ Χ Χ

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

2

Are there any lease arrangements that may result in private business use of bond-financed

Cat No 50193E

Χ

Schedule K (Form 990) 2018

Χ

Χ

b

C

d

6

8a

Part IV

b

C

Arbitrage

Χ

Х

0 %

0 %

Х

Х

No

Х

Χ

Χ

Х

Page 2

D

Yes

Х

Yes

Х

Schedule K (Form 990) 2018

D

C

No

Χ

Χ

0 %

0 %

Χ

Х

Yes

Χ

No

Χ

Χ

Χ

Χ

Х

C

Yes

Х

Are there any research agreements that may result in private business use of bond-financed

Enter the percentage of financed property used in a private business use by entities other than

If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside

counsel to review any research agreements relating to the financed property?

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a

nongovernmental person other than a 501(c)(3) organization since the bonds were

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1 141-12

Has the organization established written procedures to ensure that all nonqualified bonds of

Rebate not due yet?

Exception to rebate?

hedge with respect to the bond issue?

the issue are remediated in accordance with the requirements under

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

Yes

Χ

No

Χ

Χ

Χ

Χ

Χ

Α

Yes

Χ

Nο

Χ

Χ

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0 %

В

Yes

Χ

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Χ

Yes

Χ

No

Χ

Χ

Χ

Χ

Χ

No

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0 %

0 %

Χ

Χ

Page 3

340 0000000000 %

Nο

Х

Х

Х

Yes

No

Were gross proceeds invested in a guaranteed investment contract Χ Х ISEE PART VI

Х

ISSUER NAME DULUTH ECONOMIC DEVELOPMENT AUTHORITY DATE THE REBATE COMPUTATION WAS PERFORMED 06/30/2019

Yes

Χ

Nο

Explanation

Χ

Supplemental Information. Provide additional information for responses to questions on Schedule K (see instructions).

Х

Yes

No

Yes

Х

Was the regulatory safe harbor for establishing the fair market value of

Schedule K (Form 990) 2018

the GIC satisfied?

requirements of section 148? . . .

Return Reference

DATE REBATE COMPUTATION

Were any gross proceeds invested beyond an available temporary

Has the organization established written procedures to monitor the

Procedures To Undertake Corrective Action

if self-remediation is not available under applicable regulations?

Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program

(GIC)?

period?

Part V

Part VI

PERFORMED

| Return Reference | Explanation |
|------------------|--|
| SCHEDULE K | ADDITIONAL INFORMATION/COMMENTS RELATING TO THE REPORTING OF LIABILITIES BY RELATED ORGANI ZATIONS ESSENTIA HEALTH HAS AN OBLIGATED GROUP CREATED UNDER THE MASTER TRUST INDENTURE W HICH IS COMPOSED OF THE FOLLOWING MEMBERS ESSENTIA HEALTH, CRITICAL ACCESS GROUP, ESSENTIA HEALTH EAST, ESSENTIA HEALTH ST JOSEPH'S MEDICAL CENTER, ESSENTIA HEALTH ST MARY'S-DET ROIT LAKES, ESSENTIA HEALTH ST MARY'S MEDICAL CENTER, ESSENTIA HEALTH BY MARY'S-DET ROIT LAKES, ESSENTIA HEALTH ST MARY'S MEDICAL CENTER, ESSENTIA HEALTH DILUTH, ESSENTIA HEALTH DOLINSKY MEDICAL REHABILITATION CENTER, ESSENTIA HEALTH ST MARY'S HOSPITAL-SUPERIOR, ESSENTIA HEALTH BRAINERD SPECIALTY CLINIC, ESSENTIA HEALTH CENTRAL, ST MARY'S INNOVIS HE ALTH, THE DULUTH CLINIC, LTD AND ESSENTIA HEALTH WEST (THE "OBLIGATED GROUP MEMBERS") THE OBLIGATED GROUP MEMBERS ARE JOINTLY AND SEVERALLY OBLIGATED ON ALL INDEBTEDNESS EVIDENCE D OR SECURED BY NOTES ISSUED UNDER THE MASTER TRUST INDENTURE SERIES 2008A REOFFERED BONDS ARE SECURED BY NOTES ISSUED UNDER THE MASTER TRUST INDENTURE ESSENTIA HEALTH HE CONDUIT BORROWER OF THE SERIES 2008A REOFFERED BONDS AND HAS RECO ROED A PORTION OF THE BOND LIABILITY ON ITS BALANCE SHEET THE OBLIGATED GROUP MEMBERS, ES SENTIA HEALTH WEST, THE DULUTH CLINIC, LTD, AND ESSENTIA HEALTH ST MARY'S-DETROIT LAKES, ARE INDIRECT BENEFICIARIES OF THE SERIES 2008A REOFFERED BORROWING AND HAVE RECORDED A PORTION OF THE BOND LIABILITY ON THEIR BALANCE SHEETS WHICH ARE CONSOLIDATED WITH ESSENTIA HEALTH AND ESSENTIA HEALTH ST MARY'S HOSPITAL-SUPERIOR ARE THE DULUTH CLINIC, LTD, ESSENTIA HEALTH AND ESSENTIA HEALTH ST MARY'S HOSPITAL-SUPERIOR ARE THE CONDUIT BORROWERS OF THE SERIES 2008B REOFFERED BONDS THE GROUP MEMBERS THE DULUTH CLINIC, LTD, ESSENTIA HEALTH HAVE RECORDED A PORTION OF THE BOND LIABILITY ON THEIR BALANCE SHEETS WHICH ARE CONSOLIDATED WITH ESSENTIA HEALTH THE OBLIGATED GROUP MEMBERS, ESSENTIA HEALTH WEST AND ESSENTIA HEALTH ST MARY'S-DETROIT LAKES, ARE INDIRECT BENEFICIARIES OF A PORTION OF THE SERIES 2008B REOFFERED BORROWING AND HA |

| Return Reference | Explanation |
|------------------|--|
| SCHEDULE K | ORDED A PORTION OF THE BOND LIABILITY ON ITS BALANCE SHEET WHICH IS CONSOLIDATED WITH ESSE NTIA HEALTH SERIES 2018A THE SERIES 2018A BONDS ARE SECURED BY NOTES ISSUED UNDER THE MA STER TRUST INDENTURE THE OBLIGATED GROUP MEMBERS ESSENTIA HEALTH, ESSENTIA HEALTH EAST, THE DULUTH CLINIC, LTD, ESSENTIA HEALTH DULUTH, ESSENTIA HEALTH ST MARY'S MEDICAL CENTER, ESSENTIA HEALTH ST JOSEPH'S MEDICAL CENTER, ESSENTIA HEALTH ST MARY'S-DETROIT LAKES, E SSENTIA HEALTH CENTRAL, ESSENTIA HEALTH BRAINERD SPECIALTY CLINIC, AND ESSENTIA HEALTH WES TARE THE CONDUIT BORROWERS OF THE SERIES 2018A BONDS THE CONDUIT BORROWERS, ESSENTIA HEALTH, ESSENTIA HEALTH ST MARY'S-DETROIT LAKES, ESSENTIA HEALTH DULUTH, THE DULUTH CLINIC, LTD, ESSENTIA HEALTH WEST, AND ESSENTIA HEALTH ST JOSEPH'S MEDICAL CENTER, HAVE RECORDED A PORTION OF THE BOND LIABILITY ON THEIR BALANCE SHEETS WHICH ARE CONSOLIDATED WITH ESSEN TIA HEALTH |

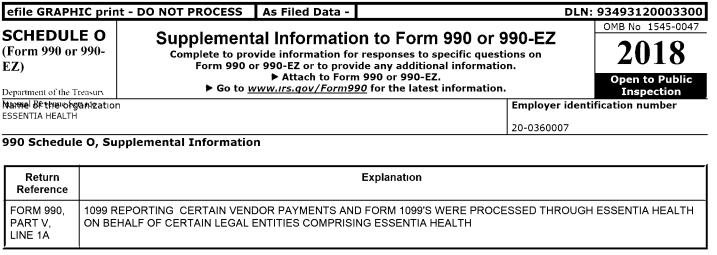
| Return Reference | Explanation |
|-----------------------------------|--|
| SCHEDULE K, PART I, COLUMN (F) | DESCRIPTION OF PURPOSE SERIES 2008A REOFFERED REOFFER SERIES 2008 A-1 AND A-2 BONDS ISSUED MARCH 4, 2008 TO REFINANCE A PORTION OF THE ACQUISITION OF CERTAIN ASSETS OF ESSENTIA HEALTH WEST IN CONNECTION WITH THE AFFILIATION OF ESSENTIA HEALTH WITH ESSENTIA HEALTH WEST SERIES 2008B REOFFERED REOFFER SERIES 2008 B-1 BONDS ISSUED MARCH 4, 2008 TO REFUND SERIES 1999B BONDS ISSUED MAY 18, 1999 FOR CONSTRUCTION PROJECTS AND EQUIPMENT PURCHASES IN SUPERIOR, WI AND VARIOUS DULUTH CLINIC LOCATIONS IN NORTHWESTERN WISCONSIN SERIES 2008C REOFFERED REOFFER SERIES 2008 C-5 AND 2008 C-4A BONDS ISSUED MARCH 4, 2008 TO REFUND SERIES 2004 BONDS ISSUED MARCH 19, 2004 FOR VARIOUS ACQUISITIONS, CONSTRUCTION PROJECTS, CAPITAL IMPROVEMENTS AND EQUIPMENT PURCHASES IN DULUTH, BRAINERD, AND DETROIT LAKES, MN AND REFUND SERIES 1999A BONDS ISSUED MAY 18, 1999 FOR VARIOUS ACQUISITIONS, CONSTRUCTION PROJECTS, CAPITAL IMPROVEMENTS AND EQUIPMENT PURCHASES IN BRAINERD, DETROIT LAKES AND DULUTH, MN AND VARIOUS DULUTH CLINIC SITES IN NORTHERN MINNESOTA SERIES 2018A ACQUIRE, CONSTRUCT, BUILD, AND EQUIP MEDICAL CAMPUS PROJECT IN DULUTH, MN, REFUND SERIES 2018A ACQUIRE, CONSTRUCT, BUILD, AND EQUIP MEDICAL CAMPUS PROJECT IN DULUTH, MN, REFUND SERIES 2018A PURCHASES IN DULUTH, MN AND FINANCE PROPERTY ACQUISITIONS, CAPITAL IMPROVEMENTS AND EQUIPMENT PURCHASES IN DULUTH, MN AND FINANCE PROPERTY ACQUISITIONS, CAPITAL IMPROVEMENTS AND EQUIPMENT PURCHASES IN NORTHERN MINNESOTA, AND REFUND SERIES 2014 BONDS ISSUED JULY 29, 2014 TO REFINANCE PRIOR NOTE USED FOR CAPITAL IMPROVEMENTS TO SKILLED NURSING FACILITY LOCATED IN DETROIT LAKES, MN AND VARIOUS CONSTRUCTION PROJECTS AND EQUIPMENT PURCHASES IN BAXTER, FRAZEE, AND PELICAN RAPIDS, MN AND FINANCE CAPITAL EXPENDITURES TO REPLACE THE CHILLER UNIT FOR ESSENTIA HEALTH VIRGINIA, RENOVATE APPROXIMATELY 118,000 SQUARE FEET OF CLINIC SPACE FOR ESSENTIA HEALTH ST JOSEPH'S MEDICAL CENTER, AND EXPAND AND REMODEL THE IMAGING AREA IN THE EMERGENCY ROOM OF ESSENTIA HEALTH ST MARY'S-DETROIT LAKES' HOSPITAL |

| Return Reference | Explanation |
|-----------------------------|---|
| SCHEDULE K, PART II, LINE 3 | ISSUE PRICE THE SERIES 2008A REOFFERED, SERIES 2008B REOFFERED, SERIES 2008C REOFFERED, AND SERIES 2018A BONDS WERE ISSUED BY THE ESSENTIA HEALTH OBLIGATED GROUP THE ISSUE PRICE LISTED IN ESSENTIA HEALTH'S SCHEDULE K, PART I, COLUMN (E) REPRESENTS THE ESSENTIA HEALTH OBLIGATED GROUP'S TOTAL BORROWING |

| Return Reference | Explanation |
|--|---|
| SCHEDULE K, PART II, LINES 3 THROUGH 12 | PROCEEDS THE SERIES 2008A REOFFERED, SERIES 2008B REOFFERED, SERIES 2008C REOFFERED, AND SERIES 2018A BONDS WERE ISSUED BY THE ESSENTIA HEALTH OBLIGATED GROUP A PORTION OF THE SERIES 2008A REOFFERED, 2008B REOFFERED, 2008C REOFFERED AND 2018A BORROWINGS WERE ALLOCATED TO ESSENTIA HEALTH, AN ESSENTIA HEALTH OBLIGATED GROUP MEMBER THE PROCEEDS LISTED IN ESSENTIA HEALTH'S SCHEDULE K, PART II, LINES 3 THROUGH 12 REPRESENT ESSENTIA HEALTH'S ALLOCATED PORTION OF THE PROCEEDS |

| Return Reference | Explanation |
|-------------------------|--|
| HEDULE K, PART IV, LINE | NAME OF PROVIDER OF GIC NATIXIS FUNDING CORP & THE TORONTO-DOMINION BANK |

5B



990 Schedule O, Supplemental Information Return Explanation Reference

FORM 990, PART V, LINE 1C 990 Schedule O, Supplemental Information

| Return Reference | Explanation |
|--|--|
| FORM 990, PART VI, SECTION A, LINE 7B | MEMBER WITH RIGHT TO APPROVE GOVERNING BODY DECISIONS THE BENEDICTINE SISTERS BENEVOLENT ASSOCIATION ("BSBA") HAS CERTAIN RESERVED POWERS OVER ESSENTIA HEALTH'S CATHOLIC FACILITIES SBBA'S RESERVED POWERS ARE AS FOLLOWS MISSION AUTHORITY TO APPROVE THE MISSION AND PURPOSE STATEMENTS FOR CATHOLIC FACILITIES AND ENTITIES WITHIN THE SYSTEM "ADHERENCE TO ETH ICAL AND RELIGIOUS DIRECTIVES FOR CATHOLIC HEALTH CARE SERVICES (ERDS) AUTHORITY TO APPROVE THE METHODS, POLICIES AND PROCEDURES PERTAINING TO THE ADHERENCE OF CATHOLIC FACILITIES AND ENTITIES WITHIN THE SYSTEM TO THE ERDS "OFFICIAL CATHOLIC DIRECTORY, AUTHORITY TO OVERSEE THE LISTING OF QUALIFIED ENTITIES AND FACILITIES WITHIN THE SYSTEM TO THE ERDS "OFFICIAL CATHOLIC DIRECTORY, AUTHORITY TO OVERSEE THE LISTING OF QUALIFIED ENTITIES AND FACILITIES WITHIN THE SYSTEM IN THE OFFICIAL CATHOLIC DIRECTORY, SUBJECT TO THE APPROVAL OF APPLICABLE CATHOLIC AUTHORITIES "CATHOLIC HEALTH ASSOCIATION OF THE UNITED STATES ALIENATIO N OF STABLE PATRIMONY OR ECCLESIASTICAL GOODS AUTHORITY TO APPROVE ALIENATION OF EITHER STABLE PATRIMONY OR OTHER ECCLESIASTICAL GOODS WITHIN THE SYSTEM IF SUCH GOODS INVOLVED IN A SPECIFIC TRANSACTION APPROVED BY ESSENTIA HEALTH PURSUANT TO THE AFFILLATION AGREEMENT, HAVE A DOLLAR VALUE EQUAL TO OR GREATER THAN 70% OF THE AMOUNT ESTABLISHED FROM TIME TO TI ME THAT REQUIRES APPROVAL FROM THE HOLY SEE, PROVIDED, HOWEVER, THAT IT IS THE INTENT OF THE PARTIES THAT THIS PROVISION NOT BE APPLIED TO RESTRICT OR TO IMPEDE ESSENTIA HEALTH FROM ACTING AND MAKING DECISIONS ON BEHALF OF THE SYSTEM IN THE ORDINARY COURSE OF BUSINESS B UT BE APPLIED TO PREVENT THE TRANSFER OF SUBSTANTIAL ASSETS OF CATHOLIC ENTITIES WITHIN THE SYSTEM WITHOUT THE PRIOR APPROVAL OF B SBA "MISSION EFFECTIVENESS AUTHORITY TO APPROVE ANNUAL PLANS AND EVALUATIONS RELATING TO MISSION EFFECTIVENESS AND CHAPLAINCY FOR CATHOLIC FACILITIES WITHIN THE SYSTEM WITHOUT THE PRIOR APPROVAL OF B SCONTING DOCUMENTS OF ESSENTIA HEALTH, EASSENTIA HEALTH EAST (SMDC), ESSENTIA HEALTH WEST (INNOVIS) OR |

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| Return Reference | Explanation |
|--|--|
| FORM 990, PART VI, SECTION A, LINE 7B | KE AMENDMENTS TO THE GOVERNING DOCUMENTS OF THE CATHOLIC SUBSIDIARIES OF ESSENTIA HEALTH'S DIRECT SUBSIDIARIES, WHICH AMENDMENTS BSBA DETERMINES IN GOOD FAITH ARE NECESSARY TO PRES ERVE SUCH ENTITY'S IDENTITY AS A CATHOLIC INSTITUTION MERGERS AND DISSOLUTION SUBJECT TO THE APPROVAL OF THE DULUTH BENEDICTINES, AUTHORITY TO APPROVE A PROPOSED MERGER, CONSOLID ATION, LIQUIDATION, OR DISSOLUTION OF ST MARY'S MEDICAL CENTER (SMMC) AND ST JOSEPH'S ME DICAL CENTER (SJMC) OR THE DISPOSITION OF ALL OR SUBSTANTIALLY ALL THE ASSETS OF SMMC AND SJMC BSBA SPONSORSHIP AUTHORITY TO ESTABLISH, ACCEPT, TRANSFER OR TERMINATE BSBA SPONSOR SHIP OR CO-SPONSORSHIP OF A HEALTHCARE FACILITY *RESERVED POWER CURRENTLY DELEGATED TO THE SPONSORSHIP COUNCIL NOTE SOME OF THE RESERVED POWERS OF THE BSBA BOARD LISTED ABOVE MAY ALSO BE RESERVED TO THE BENEDICTINE SISTERS OF ST SCHOLASTICA MONASTERY OF DULUTH (THE "CHAPTER OR "DULUTH BENEDICTINES") PRIOR TO THESE MATTERS GOING TO THE CHAPTER, ORDINARIL Y THEY WILL BE CONSIDERED AND ACTED UPON BY THE BSBA BOARD THE FOLLOWING ACTIONS OF THE B SBA BOARD ARE SUBJECT TO APPROVAL BY THE CHAPTER 1 APPROVE MERGERS, CONSOLIDATIONS, LIQU IDATIONS, OR DISSOLUTIONS INVOLVING SMMC OR SJMC 2 APPROVE THE ACQUISITION OR DISPOSITION OF REAL ESTATE OWNED BY BSBA 3 APPROVE DISPOSITION OF ALL, OR SUBSTANTIALLY ALL, ASSET S OF SMMC OR SJMC 4 APPROVE INDEBTEDNESS THAT WILL BE GUARANTEED BY BSBA |
| | |

990 Schedule O, Supplemental Information

Return

| Reference | |
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| FORM 990, | FORM 990 REVIEW PROCESS THE 2018 FORM 990, INCLUDING ALL SCHEDULES, WAS REVIEWED BY ESSENTIA |
| PART VI, | HEALTH'S MANAGEMENT AND EXECUTIVE COMMITTEE PRIOR TO FILING WITH THE INTERNAL REVENUE SERVICE |
| SECTION B, | EACH CURRENT DIRECTOR OF THE GOVERNING BODY RECEIVED A COPY OF THE 2018 FORM 990 ESSENTIA |
| LINE 11B | HEALTH'S FINANCE LEADER REVIEWED THE FORM AND SCHEDULES AND ANY QUESTIONS WERE DISCUSSED |

Explanation

990 Schedule O, Supplemental Information

| SECTION B, LINE 12C OR POTENTIAL APPEARANCE OF SUCH FIDUCIARIES, DEFINED AS AN ESSENTIA HEALTH BOA RD MEMBER/TRUSTEE OFFICER, BOARD COMMITTEE MEMBER, SENIOR MANAGEMENT EMPLOYEE, OR ANY OTH ERS CONSIDERED TO BE II A POSITION OF INFLUENCE, ARE COVERED UNDER ESSENTIA HEALTH'S CONFLICT OF INTEREST PROGRAM UPON INITIAL APPOINTMENT, EACH FIDUCIARY MUST COMPLETE AN INITIAL CONFLICT OF INTEREST STATEMENT AND DISCLOSURE QUESTIONNAIRE AT THE CONCLUSION OF EACH CA LENDAR YEAR, EACH FIDUCIARY MUST COMPLET AN ANNUAL CONFLICT OF INTEREST STATEMENT AND DIS CLOSURE QUESTIONNAIRE AS NEEDED, A FIDUCIARY WILL UPDATE HIS/HER MOST RECENTLY COMPLETED QUESTIONNAIRE EACH TIME THE FIDUCIARY BECOMES AWAR OF A FINANCIAL INTEREST, A POTENTIAL C ONFLICT, OR CHANGE TO ANY INFORMATION THAT THE FIDUCIARY PREVIOUSLY REPORTED ESSENTIA HEA LTH'S CHIEF COMPLIANCE OFFICER WILL COLLECT THE QUESTIONNAIRES | Return Reference | Explanation |
|--|------------------------|--|
| COMPLIANCE OFFICER OR DE SIGNEE MAY REQUEST ADDITIONAL INFORMATION FROM THE FIDUCIARY, THE MANAGEMENT TEAM, AND OTH ERS DURING THE EVALUATION PROCESS, THE CHIEF COMPLIANCE OFFICER MAY ALSO CONSULT WITH ESS ENTIA HEALTH'S BOARD AND AUDIT COMMITTEE CHAIRS, SENIOR MANAGEMENT, LEGAL DEPARTMENT, OR A PPROPRIATE REPRESENTATIVES FROM ESSENTIA HEALTH THE CHIEF COMPLIANCE OFFICER REPORTS TO THE ESSENTIA HEALTH AUDIT COMMITTEE AND THE ESSENTIA HEALTH BOARD OF DIRECTORS ANY ACTUAL O R POTENTIAL CONFLICTS OF INTEREST DISCLOSED BY THE FIDUCIARY, ALONG WITH RECOMMENDED ACTIO NS THE ESSENTIA HEALTH BOARD OF DIRECTORS (OR DESIGNEE) WILL THEN DETERMINE WHETHER TO AP PROVE THE SITUATION OR TO IMPLEMENT SPECIAL CONTROLS TO MANAGE THE POTENTIAL CONFLICT OF I NTEREST THE CHIEF COMPLIANCE OFFICER WILL THEN OFFICIALLY NOTIFY THE FIDUCIARY IN WRITING OF THE BOARD'S DECISION THE DECISION OF WHETHER OR NOT THE DISCLOSURE CONSTITUTES A CONFLICT WILL BE AT THE ESSENTIA HEALTH BOARD OF DIRECTOR'S (OR DESIGNEE) SOLE DISCRETION, AND ITS CONCERN MUST BE THE WELFARE OF ESSENTIA HEALTH AND ITS AFFILIATE(S) AND THE ADVANCEME NT OF ITS PURPOSES WHEN THE ESSENTIA HEALTH BOARD OF DIRECTORS (OR DESIGNEE) CONSIDERS A FIDUCIARY'S DISCLOSURE AS A CONFLICT OF INTEREST, SPECIAL CONTROLS WILL BE IDENTIFIED TO M ANAGE, ELIMINATE OR REDUCE THE LIKELIHOOD AND/OR APPEARANCE OF A CONFLICT ARISING CONTROLS MAY INCLUDE, BUT ARE NOT LIMITED TO A IF THE CONFLICT INVOLVES AN ON-GOING MATTER OR R ELATIONSHIP, THE FIDUCIARY MUST NOT PARTICIPATE IN BOARD | PART VI, SECTION B, | OF INTEREST PROGRAM PREVENTS, DETECTS, AND RESOLVES ACTUAL CONFLICTS OF INTERESTS OR THE ACTUAL OR POTENTIAL APPEARANCE OF SUCH FIDUCIARIES, DEFINED AS AN ESSENTIA HEALTH BOA RD MEMBER/TRUSTEE, OFFICER, BOARD COMMITTEE MEMBER, SENIOR MANAGEMENT EMPLOYEE, OR ANY OTH ERS CONSIDERED TO BE IN A POSITION OF INFLUENCE, ARE COVERED UNDER ESSENTIA HEALTH'S CONFLICT OF INTEREST PROGRAM. UPON INITIAL APPOINTMENT, EACH FIDUCIARY MUST COMPLETE AN INITIAL CONFLICT OF INTEREST STATEMENT AND DISCLOSURE QUESTIONNAIRE AT THE CONCLUSION OF EACH CA LENDAR YEAR, EACH FIDUCIARY MUST COMPLETE AN ANNUAL CONFLICT OF INTEREST STATEMENT AND DISCLOSURE QUESTIONNAIRE AS NEEDED, A FIDUCIARY WILL UPDATE HIS/HER MOST RECENTLY COMPLETED QUESTIONNAIRE EACH TIME THE FIDUCIARY BECOMES AWARE OF A FINANCIAL INTEREST, A POTENTIAL C ONFLICT, OR CHANGE TO ANY INFORMATION THAT THE FIDUCIARY PREVIOUSLY REPORTED ESSENTIA HEALTH'S CHIEF COMPLIANCE OFFICER WILL COLLECT THE QUESTIONNAIRES AND EVALUATE THE DISCLOSURE S IF A FIDUCIARY HAS A POTENTIAL CONFLICT OF INTEREST, THE CHIEF COMPLIANCE OFFICER MAY REQUEST ADDITIONAL INFORMATION FROM THE FIDUCIARY, THE MANAGEMENT TEAM, AND OTH ERS DURING THE EVALUATION PROCESS, THE CHIEF COMPLIANCE OFFICER MAY ALSO CONSULT WITH ESS ENTIA HEALTH'S BOARD AND AUDIT COMMITTEE CHAIRS, SENIOR MANAGEMENT, LEGAL DEPARTMENT, OR A PPROPRIATE REPRESENTATIVES FROM ESSENTIA HEALTH BOARD OF DIRECTORS ANY ACTUAL OR POTENTIAL CONFLICT OF INTEREST DISCLOSED BY THE FIDUCIARY, ALONG WITH RECOMMENDED ACTUAL OR POTENTIAL CONFLICT OF INTEREST DISCLOSED BY THE FIDUCIARY, ALONG WITH RECOMMENDED ACTUAL OR POTENTIAL CONFLICT OF INTEREST DISCLOSED BY THE FIDUCIARY, ALONG WITH RECOMMENDED ACTUAL OR POTENTIAL CONFLICTORS (OR DESIGNEE) WILL THEN DETERMINE WHETHER TO APPROVE THE SITUATION OR TO IMPLEMENT SPECIAL CONTROLS TO MANAGE THE POTENTIAL CONFLICT OF INTEREST THE CHIEF COMPLIANCE OFFICER WILL THEN DETERMINE WHETHER TO APPROVE THE SITUATION OR TO IMPLEMENT SPECIAL CONTROLS TO MANAGE THE POTENTIAL CONFLICT OF INTEREST THE CHIEF COMPLIANCE OFFICE |

990 Schedule O, Supplemental Information

JUST, FAIR, AND REASONABLE

Return

Reference

| INCICIONOC | |
|------------|---|
| FORM 990, | E'S REQUEST B IF THE CONFLICT INVOLVES A SPECIFIC TRANSACTION OR DECISION, THE FIDUCIARY WILL FULLY |
| PART VI, | DISCLOSE THEIR INTEREST AND ALL RELATED MATERIAL FACTS THE BOARD OR COMMITTEE OF THE BOARD WILL |
| SECTION B, | DETERMINE WHETHER THE CONTEMPLATED TRANSACTION MAY BE AUTHORIZED AS JUS T, FAIR, AND REASONABLE |
| LINE 12C | TO ESSENTIA HEALTH OR ITS AFFILIATE(S) IF THE BOARD DETERMINES A CONFLICT DOES NOT EXIST, THE |
| | FIDUCIARY MAY PROCEED WITH THE TRANSACTION, HOWEVER, HE OR SH E WILL NOT BE ELIGIBLE TO VOTE ON |
| | RELATED ISSUES SHOULD THEY ARISE IF THE BOARD DETERMINE S A CONFLICT DOES EXIST, THE FIDUCIARY WILL |
| l | BE NOTIFIED OF THE DECISION REGARDING WHETHER THE CONTEMPLATED TRANSACTION WILL BE AUTHORIZED AS |

Explanation

990 Schedule O, Supplemental Information

| Return Reference | Explanation |
|--|--|
| FORM 990, PART VI, SECTION B, LINE 15 | PROCESS FOR DETERMINING COMPENSATION THE INDEPENDENT EXECUTIVE COMPENSATION COMMITTEE OF ESSENTIA HEALTH'S BOARD OF DIRECTORS IS AUTHORIZED TO FULFILL THE BOARD'S RESPONSIBILITIES REGARDING EXECUTIVE COMPENSATION CONSISTENT WITH ESSENTIA'S MISSION, VALUES AND TAX-EXEMPT STATUS, AND THE EXECUTIVE COMPENSATION COMMITTEE'S CHARTER THE EXECUTIVE COMPENSATION COMMITTEE MEETS AT LEAST TWICE ANNUALLY TO CARRY OUT ITS RESPONSIBILITIES, WHICH INCLUDE, BUT ARE NOT LIMITED TO, ESTABLISHING, REVIEWING AND MODIFYING, AS APPROPRIATE, REASONABLE COMPENSATION AND BENEFITS FOR DESIGNATED ESSENTIA EXECUTIVES WHO ARE OFFICERS OR KEY EMPLOYEES OF ESSENTIA OR ANY OF ITS AFFILIATES WHICH MAY BE PAID BY RELATED ORGANIZATIONS THE EXECUTIVE COMPENSATION COMMITTEE ENGAGES QUALIFIED INDEPENDENT COMPENSATION ADVISORS TO PROVIDE OBJECTIVE AND IMPARTIAL COMPARATIVE DATA AND TO EXPRESS OPINIONS ON TOTAL COMPENSATION REASONABLENESS THE EXECUTIVE COMPENSATION COMMITTEE MAY REQUEST ITS INDEPENDENT ADVISORS TO MONITOR COMPARABILITY DATA AND MARKETPLACE TRENDS, MAKE APPROPRIATE RECOMMENDATIONS REGARDING SALARY RANGES, AND PERIODICALLY REVIEW THE MARKET COMPETITIVENESS OF ESSENTIA EXECUTIVE COMPENSATION PACKAGES PRIOR TO ESTABLISHING OR ADJUSTING EXECUTIVE COMPENSATION, THE EXECUTIVE COMPENSATION COMMITTEE WILL OBTAIN AND RELY UPON APPROPRIATE DATA AS TO COMPARABILITY OF THE PROPOSED COMPENSATION OR ADJUSTMENTS THE EXECUTIVE COMPENSATION COMMITTEE WILL OBTAIN AND RELY UPON APPROPRIATE DATA AS TO COMPARABILITY OF THE PROPOSED COMPENSATION OR ADJUSTMENTS THE EXECUTIVE COMPENSATION MONITOR CONCURRENTLY WITH MAKING THOSE DETERMINATIONS THE EXECUTIVE COMPENSATION OR ADJUSTMENTS THE EXECUTIVE COMPENSATION AND THE DATE APPROVED, THE EXECUTIVE COMPENSATION AND THE DATE APPROVED, THE EXECUTIVE COMPENSATION AND THE EXECUTIVE COMPENSATION OR THE PROPOSED COMPENSATION AND APPROVAL OF THE PROPOSED COMPENSATION AND THOSE WHO VOTED ON THE PROPOSED COMPENSATION OF THE EXECUTIVE COMPENSATION OF THE COMPENSATION AND THOSE WHO VOTED ON THE PROPOSED COMPENSATION OF T |

Return Explanation

990 Schedule O, Supplemental Information

| ľ | FORM 990, | AVAILABILITY OF GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, & FINANCIAL STATEMENTS TO THE |
|---|------------|---|
| | PART VI, | PUBLIC GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE MADE |
| | SECTION C, | AVAILABLE TO THE PUBLIC UPON REQUEST FOR THE SAME PERIOD OF DISCLOSURE AS SET FORTH IN SECTION |
| | LINE 19 | 6104(D) |

Return Explanation

990 Schedule O, Supplemental Information

LINE 9

| Reference | |
|-----------|---|
| FORM 990, | NET ASSET TRANSFERS WITH RELATED ORGS 13,654,842 BOOK/TAX DIFFERENCE RELATED TO PARTNERSHIP |
| PART XI, | INVESTMENTS -2,231,045 |

Return Explanation

990 Schedule O, Supplemental Information

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| l | Reference | |
|---|-----------|--|
| I | PART XII | CONSOLIDATED A-133 ESSENTIA HEALTH, AS PART OF ESSENTIA HEALTH'S CONSOLIDATED FINANCIAL |
| ı | LINE 3 | STATEMENTS, WAS REQUIRED AND UNDERWENT A CONSOLIDATED AUDIT SET FORTH IN THE SINGLE AUDIT ACT |
| I | | AND OMB CIRCULAR A-133 THE CONSOLIDATED AUDIT IS REVIEWED BY THE ESSENTIA HEALTH AUDIT COMMITTEE |

| efile GRAPHIC print - DC | NOT PROCESS | As Filed Data - | | | | | | | | | | DLN: 93493 | 120003 | 300 |
|---|--|---|-----------------|---------------------------|-----------|-----------------------------------|-----------------------------------|------------------|-----------|--------------------------------------|---------|-----------------------------------|-----------------------------|---------------------------|
| SCHEDULE R (Form 990) | | Related C | rganiz | zations a | and Un | relate | d Partn | ership | s | | | OMB No | | 17 |
| Department of the Treasury | ▶ C | omplete if the organ ► Go to <u>ww</u> u | | ► Attach to | Form 990. | | • | | 36, or | 37. | | Open to | 18 o Public ection | С |
| Internal Revenue Service Name of the organization ESSENTIA HEALTH | | | | | | | | | | loyer identif | ication | | ccion | |
| Part I Identification | of Disregarded E | ntities Complete ıf t | he organ | ızatıon answ | ered "Yes | " on Form | 990, Part | IV, line 3 | | 360007 | | | | |
| | (a) EIN (if applicable) of disre | · | | (b) Primary a | | (Legal dom | c) nicile (state n country) | (d) Total inc | | (e) End-of-year as | sets | (f Direct co ent | ntrolling | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| Part II Identification of related tax-exen | of Related Tax-Exc npt organizations di | | s Comple | ete if the org | anızatıon | answered | "Yes" on F | orm 990, | Part IV | /, line 34 be | cause | ıt had one or | more | |
| See Additional Data Table | npe organizations de | ining the tax year. | | | | | | | | | | | | |
| | (a) d EIN of related organızatı | on | Prim | (b) ary activity | Legal dom | c) nicile (state n country) | (d) Exempt Cod | | Public ch | (e) narity status n 501(c)(3)) | Dir | (f) rect controlling entity | Section (13) cor enti | 512(b) ntrolled ty? |
| | | | | | | | | | | | | | Yes | No |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| For Paperwork Reduction Ac | t Notice, see the Inc | tructions for Form 9 | 90. | | Ca | nt No 5013 | | | | | Sche | edule R (Form | 990) 20 | 18 |

| (a) Name, address, and EIN of related organization | | (b) Primary activity | (c) Legal domicile (state or foreign country) | D conf | (d) irect crolling ntity | (e Predom Income(r unrela excluded tax ur sections 514 | ninant related, ated, d from nder s 512- | (f) Share of total incor | | (H Disprop alloca | rtionate tions? | (1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | (j Gene mana part | ral or aging ner? | (Perce owne | ntage |
|--|-------------------------|---------------------------------------|---|-----------|-----------------------------------|---|---|---|---------------------------------|-------------------------|-----------------------------------|---|----------------------------|-------------------------|--------------------|------------------------|
| (1) PMC-GATEWAY IMAGING LLC | | IMAGING | MN | N/A | | N/A | | | | Yes | No No | | Yes | No No | | |
| 705 LUNDORFF DR S SANDSTONE, MN 55072 26-1634764 | | SERVICES | Pilly | | | | | | | | 140 | | | 140 | | |
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| | | | | | | | | | | | | | | | | |
| Part IV Identification of Related Organ because it had one or more related | | | | | | | | zation ar | swered "Ye | s" on I | orm s | 990, Part I\ | /, line | e 34 | | |
| (a) Name, address, and EIN of related organization | (b) Primary activity | (c Leg dom (state or cour | gal nicile r foreign | | Direct of | (d) controlling ntity | Type ((C corp | e) of entity o, S corp, crust) | (f) Share of total income | | (g) e of end year assets | -of- Perd | (h) centage nership | e) | Section (13) co | 512(ntroll ity? |
| (1)ESSENTIA HEALTH INSURANCE SERVICES SPC LTD | SELF INSURANCE | C. | | | N/A | | С | | 8,551,450 | | 68,584, | 550 100 | 000 % | | Yes | |
| PO BOX 1159 GRAND CAYMAN K71-1102 CJ 000000000 | | | | | | | | | | | | | | | | |
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See Additional Data Table

No No

No

No No

No

No

No

No

No

No

No

Yes 1q |

11 Yes

1 m

1n

10

1r Yes

1s Yes

Schedule R (Form 990) 2018

(d)

Method of determining amount involved

| PG | Transactions with Related Organizations Complete if the organization answered Yes on Form 990, Part IV, line 34, 35b, or 36. | | | |
|------------|---|------------|-----|----|
| | Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule | | Yes | No |
| 1 D | uring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? | T | | |
| а | Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity | 1a | | No |
| Ь | Gift, grant, or capital contribution to related organization(s) | 1 b | Yes | 1 |

| Receipt of (1) interest, (11) annuities, (111) royalties, or(11) rent from a controlled entity | | |
|--|------|----|
| | b Ye | |
| Gift, grant, or capital contribution from related organization(s) | c Ye | es |
| Loans or loan quarantees to or for related organization(s) | d l | |

|) | Gift, grant, or capital contribution to related organization(s) | 1 | .b |
|---|---|-------------|----|
| 2 | Gift, grant, or capital contribution from related organization(s) | 1 1 1 | .c |
| ł | Loans or loan guarantees to or for related organization(s) | 1 | .d |
| | Lagre or lagr guarantees by related erganization(s) | 1 | _ |

stions With Bolated Oversighting Complete fiths appropriate assumed Washing Form 200, Bott IV, Inc. 24, 25h. and 26

m Performance of services or membership or fundraising solicitations by related organization(s) Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

(a)

Name of related organization

Lease of facilities, equipment, or other assets to related organization(s)

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(b)

Transaction

type (a-s)

(c)

Amount involved

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income (related, unrelated, excluded from tax under sections 512- | 01 | (e) re all partners section 501(c)(3) rganizations? | (f) Share of total Income | (g) Share of end-of-year assets | (h) Disproprtiona allocations? | ate | Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | (1) General o managin partner | g | (k) Percentage ownership |
|---|-------------------------|---|---|-----|---|------------------------------------|--|--------------------------------------|-----|--|--|------|---------------------------------------|
| | | | 514) | Yes | No | | | Yes | No | | Yes | No | |
| | | | | | | | | | | | | | |
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| | • | | | | | | | | • | Schedul | e R (Form | 1 99 | 0) 2018 |

ESSENTIA HEALTH ADA DEER RIVER HEALTHCARE CENTER, INC., ESSENTIA HEALTH DEER RIVER FIRST CARE MEDICAL SERVICES, ESSENTIA HEALTH FOSSTON IGRACEVILLE HEALTH CENTER, ESSENTIA HEALTH HOLY TRINITY HOSPITAL INNOVIS HEALTH, LLC, ESSENTIA HEALTH WEST MIDWEST MEDICAL EQUIPMENT AND SUPPLIES, INC., ESSENTIA HEALTH MEDICAL EOUIPMENT & SUPPLIES NORTHERN PINES MEDICAL CENTER, ESSENTIA HEALTH NORTHERN PINES PINE MEDICAL CENTER, ESSENTIA HEALTH SANDSTONE POLINSKY MEDICAL REHABILITATION CENTER, ESSENTIA HEALTH POLINSKY MEDICAL REHABILITATION CENTER SMDC IMEDICAL CENTER, ESSENTIA HEALTH DULUTH ST. JOSEPH'S MEDICAL CENTER, ESSENTIA HEALTH ST. JOSEPH'S MEDICAL CENTER ST. MARY'S DULUTH CLINIC.

HEALTH SYSTEM, ESSENTIA HEALTH EAST ST. MARY'S EMS, ESSENTIA HEALTH ST. MARY'S EMERGENCY MEDICAL SERVICES-DETROIT LAKES ST. MARY'S HOSPITAL OF SUPERIOR, ESSENTIA HEALTH ST MARY'S HOSPITAL-SUPERIOR ST MARY'S MEDICAL CENTER, ESSENTIA HEALTH ST MARY'S MEDICAL CENTER ST MARY'S REGIONAL HEALTH CENTER, ESSENTIA HEALTH ST MARY'S-DETROIT LAKES

Schedule R (Form 990) 2018

Schedule R (Form 990) 2018

Software ID: **Software Version:**

EIN: 20-0360007

Name: ESSENTIA HEALTH

| Form 990 | Schedule R | Part II - Identification of Related Tax-Exempt Organizations | |
|--------------|---------------|--|--|
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| Form 990, Schedule R, Part II - Identification of Rel | · - | | 1 | 1 | 1 | 1 - | |
|--|---|---|-------------------------------|---|---|---------------------------------------|------------------------------|
| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c) (3)) | (f) Direct controlling entity | Section (b)(i control entiti | n 512 13) olled ty? |
| | SUPPORTING ORG | MN | 501(C)(3) | LINE 12B, II | ESSENTIA HEALTH | Yes Yes | No |
| 2024 S 6TH ST BRAINERD, MN 56401 37-1532145 | | | | | | | |
| 2024 S 6TH ST BRAINERD, MN 56401 | CLINIC | MN | 501(C)(3) | LINE 3 | BRAINERD LAKES INTEGRATED HEALTH SYSTEM | Yes | |
| 37-1532148 | HOSPITAL/CLINIC | MN | 501(C)(3) | LINE 3 | INNOVIS HEALTH LLC | Yes | |
| 201 9TH ST W ADA, MN 56510 20-0479568 | HOSTING CLINIC | | 301(0)(3) | | INNOVIS HEALTH ELEC | 163 | |
| | HOSPITAL/CLINIC | ID | 501(C)(3) | LINE 3 | CRITICAL ACCESS GROUP | Yes | |
| 301 CEDAR OROFINO, ID 83544 82-0497771 | SUPPORTING ORG | MN | 501/6/(2) | LINE 42D TI | | | |
| 503 E 3RD ST STE 400 DULUTH, MN 55805 26-1219624 | SUPPORTING ORG | MN | 501(C)(3) | LINE 12B, II | ESSENTIA HEALTH | Yes | |
| 115 10TH AVE NE DEER RIVER, MN 56636 41-0844574 | HOSPITAL/CLINIC/SKILLED NURSING FACILITY | MN | 501(C)(3) | LINE 3 | ST MARY'S DULUTH CLINIC HEALTH SYSTEM | Yes | |
| 502 E 2ND ST DULUTH, MN 55805 | FOUNDATION | MN | 501(C)(3) | LINE 7 | ESSENTIA HEALTH | Yes | |
| 27-1984704 502 E 2ND ST DULUTH, MN 55805 27-1291124 | RESEARCH | MN | 501(C)(3) | LINE 4 | THE DULUTH CLINIC LTD | Yes | |
| 900 HILLIGOSS BLVD SE FOSSTON, MN 56542 41-0706143 | HOSPITAL/CLINIC/SKILLED NURSING FACILITY | MN | 501(C)(3) | LINE 3 | INNOVIS HEALTH LLC | Yes | |
| 115 WEST 2ND ST GRACEVILLE, MN 56240 41-0726173 | HOSPITAL/CLINIC/SKILLED NURSING FACILITY | MN | 501(C)(3) | LINE 3 | INNOVIS HEALTH LLC | Yes | |
| 3000 32ND AVE S FARGO, ND 58103 26-1175213 | HOSPITAL/CLINIC | DE | 501(C)(3) | LINE 3 | ESSENTIA HEALTH | Yes | |
| 4418 HAINES RD DULUTH, MN 55811 41-1674021 | MEDICAL EQUIPMENT | MN | 501(C)(3) | LINE 10 | ST MARY'S MEDICAL CENTER | Yes | |
| 5211 HWY 110 AURORA, MN 55705 41-0841441 | HOSPITAL/CLINIC/SKILLED NURSING FACILITY | MN | 501(C)(3) | LINE 3 | ST MARY'S DULUTH CLINIC HEALTH SYSTEM | Yes | |
| 705 LUNDORFF DR S SANDSTONE, MN 55072 41-1884597 | HOSPITAL | MN | 501(C)(3) | LINE 3 | ST MARY'S DULUTH CLINIC HEALTH SYSTEM | Yes | |
| 530 E 2ND ST DULUTH, MN 55805 41-0691275 | REHABILITATION SERVICES | MN | 501(C)(3) | LINE 3 | ST MARY'S MEDICAL CENTER | Yes | |
| 502 E 2ND ST DULUTH, MN 55805 | HOSPITAL/CLINIC | MN | 501(C)(3) | LINE 3 | ST MARY'S DULUTH CLINIC HEALTH SYSTEM | Yes | |
| 41-1878730 523 N 3RD ST BRAINERD, MN 56401 | HOSPITAL/CLINIC | MN | 501(C)(3) | LINE 3 | BRAINERD LAKES INTEGRATED HEALTH SYSTEM | Yes | |
| 407 E 3RD ST DULUTH, MN 55805 | SUPPORTING ORG | MN | 501(C)(3) | LINE 12B, II | ESSENTIA HEALTH | Yes | |
| 41-1836633 1027 WASHINGTON AVE DETROIT LAKES, MN 56501 41-1805811 | EMERGENCY SERVICES | MN | 501(C)(3) | LINE 10 | INNOVIS HEALTH LLC | Yes | |
| 3500 TOWER AVE SUPERIOR, WI 54880 41-1811073 | HOSPITAL/CLINIC | MN | 501(C)(3) | LINE 3 | ST MARY'S MEDICAL CENTER | Yes | |

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations (c) (d) (e) (f) (g) (a) (b) Name, address, and EIN of related organization Primary activity Legal domicile Exempt Code Public charity Direct controlling Section 512 (state section status entity (b)(13)or foreian (if section 501(c) controlled country) (3))entity? Yes No HOSPITAL/CLINIC ID 501(C)(3) LINE 3 CRITICAL ACCESS Yes GROUP PO BOX 137 COTTONWOOD, ID 83522 82-0226453 PHARMACY MN 501(C)(3) LINE 3 INNOVIS HEALTH LLC 1027 WASHINGTON AVE DETROIT LAKES, MN 56501 26-2861321 HOSPITAL 501(C)(3) MN LINE 3 ST MARY'S DULUTH Yes

HOSPITAL/CLINIC/SKILLED

NURSING FACILITY

CLINIC

501(C)(3)

501(C)(3)

MN

MN

LINE 3

LINE 3

407 E 3RD ST

41-1620386

400 E 3RD ST

DULUTH, MN 55805 41-0883623

DULUTH, MN 55805 41-0695604

1027 WASHINGTON AVE DETROIT LAKES, MN 56501 CLINIC HEALTH

INNOVIS HEALTH LLC

ST MARY'S DULUTH

CLINIC HEALTH

SYSTEM

Yes

ISYSTEM

| | (a) Name of related organization | (b) Transaction | (c) Amount Involved | (d) |
|------|--|--------------------|------------------------|---------------------------------------|
| | • | type(a-s) | | Method of determining amount involved |
| (1) | BRAINERD MEDICAL CENTER INC | L | 1,414,153 | ACTUAL COSTS |
| (1) | BRAINERD MEDICAL CENTER INC | Q | 849,227 | ACTUAL COSTS |
| (2) | BRIDGES MEDICAL CENTER | L | 798,214 | ACTUAL COSTS |
| (3) | BRIDGES MEDICAL CENTER | Q | 681,492 | ACTUAL COSTS |
| (4) | BRIDGES MEDICAL CENTER | R | 2,000,000 | ACTUAL COSTS |
| (5) | CLEARWATER VALLEY HOSPITAL AND CLINICS INC | Q | 327,804 | ACTUAL COSTS |
| (6) | CRITICAL ACCESS GROUP | L | 499,992 | ACTUAL COSTS |
| (7) | CRITICAL ACCESS GROUP | R | 1,000,000 | ACTUAL COSTS |
| (8) | DEER RIVER HEALTHCARE CENTER INC | L | 2,631,756 | ACTUAL COSTS |
| (9) | DEER RIVER HEALTHCARE CENTER INC | Q | 2,164,764 | ACTUAL COSTS |
| (10) | ESSENTIA HEALTH FOUNDATION | Q | 119,269 | ACTUAL COSTS |
| (11) | ESSENTIA HEALTH INSURANCE SERVICES SPC | Q | 2,201,007 | ACTUAL COSTS |
| (12) | ESSENTIA HEALTH INSURANCE SERVICES SPC | R | 15,939,600 | ACTUAL COSTS |
| (13) | ESSENTIA HEALTH INSURANCE SERVICES SPC | S | 11,545,000 | ACTUAL COSTS |
| (14) | ESSENTIA INSTITUTE OF RURAL HEALTH | L | 600,000 | ACTUAL COSTS |
| (15) | ESSENTIA INSTITUTE OF RURAL HEALTH | Q | 865,516 | ACTUAL COSTS |
| (16) | FIRST CARE MEDICAL SERVICES | L | 2,471,641 | ACTUAL COSTS |
| (17) | FIRST CARE MEDICAL SERVICES | Q | 1,613,791 | ACTUAL COSTS |
| (18) | FIRST CARE MEDICAL SERVICES | R | 3,000,000 | ACTUAL COSTS |
| (19) | GRACEVILLE HEALTH CENTER | L | 863,127 | ACTUAL COSTS |
| (20) | GRACEVILLE HEALTH CENTER | Q | 830,538 | ACTUAL COSTS |
| (21) | INNOVIS HEALTH LLC | L | 29,838,969 | ACTUAL COSTS |
| (22) | INNOVIS HEALTH LLC | Q | 21,006,395 | ACTUAL COSTS |
| (23) | INNOVIS HEALTH LLC | S | 5,917,990 | ACTUAL COSTS |
| (24) | MIDWEST MEDICAL EQUIPMENT AND SUPPLIES INC | L | 633,625 | ACTUAL COSTS |

Form 990, Schedule R, Part V - Transactions With Related Organizations (b) (c) Name of related organization Transaction Amount Involved (d) type(a-s) Method of determining amount involved 794,748 (26) MIDWEST MEDICAL EQUIPMENT AND SUPPLIES INC Q ACTUAL COSTS NORTHERN PINES MEDICAL CENTER (1) L 1,428,845 ACTUAL COSTS NORTHERN PINES MEDICAL CENTER Q 1,126,381 **ACTUAL COSTS** (2) (3) PINE MEDICAL CENTER L 1,439,859 **ACTUAL COSTS** Q (4) PINE MEDICAL CENTER 1,194,158 ACTUAL COSTS (5) POLINSKY MEDICAL REHABILITATION CENTER L 963,599 ACTUAL COSTS (6) POLINSKY MEDICAL REHABILITATION CENTER Q 1,255,259 **ACTUAL COSTS** SMDC MEDICAL CENTER L 40,639,254 (7) **ACTUAL COSTS** (8) SMDC MEDICAL CENTER Q 40,927,544 **ACTUAL COSTS** SMDC MEDICAL CENTER R (9) 4,128,516 **ACTUAL COSTS** (10) ST JOSEPH'S MEDICAL CENTER L 15,391,629 **ACTUAL COSTS** Q (11) ST JOSEPH'S MEDICAL CENTER 11,079,381 **ACTUAL COSTS** (12) ST JOSEPH'S MEDICAL CENTER R 6,100,000 ACTUAL COSTS L (13) ST MARY'S EMS 238,682 **ACTUAL COSTS** Q (14) ST MARY'S EMS 123,041 **ACTUAL COSTS** R (15) ST MARY'S EMS 2,000,000 ACTUAL COSTS (16) ST MARY'S HOSPITAL OF SUPERIOR L 4,201,407 **ACTUAL COSTS** (17) ST MARY'S HOSPITAL OF SUPERIOR Q 4,430,123 **ACTUAL COSTS** R (18)ST MARY'S HOSPITAL OF SUPERIOR 5.009.155 ACTUAL COSTS (19) ST MARY'S HOSPITAL INC Q 327,053 **ACTUAL COSTS** (20) ST MARY'S INNOVIS HEALTH L 293,387 **ACTUAL COSTS** (21) ST MARY'S INNOVIS HEALTH Q 109,265 **ACTUAL COSTS** (22) ST MARY'S MEDICAL CENTER L 33,698,404 **ACTUAL COSTS**

Q

R

30,618,507

29,337,400

ACTUAL COSTS

ACTUAL COSTS

ST MARY'S MEDICAL CENTER

ST MARY'S MEDICAL CENTER

(23)

(24)

Name of related organization

(a)
Name of related organization

Transaction type(a-s)

L

9,864,965

ACTUAL COSTS

(1) ST MARY'S REGIONAL HEALTH CENTER

Q

8,310,586

ACTUAL COSTS

Form 990, Schedule R, Part V - Transactions With Related Organizations

THE DULUTH CLINIC LTD

(4)

| \ | | * | 5,525,555 | |
|-----|----------------------------------|---|------------|--------------|
| (2) | ST MARY'S REGIONAL HEALTH CENTER | R | 1,400,000 | ACTUAL COSTS |
| (3) | THE DULUTH CLINIC LTD | L | 11,478,495 | ACTUAL COSTS |

6,162,324

ACTUAL COSTS